

### **PROGRAM REPORT**

SAN BERNARDINO ASSOCIATED GOVERNMENTS

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### I PROGRAM INTRODUCTION

This SANBAG HERO Program Report (this "Program Report") provides an overview of a property assessed clean energy ("PACE") municipal financing program called the SANBAG HERO Program (the "HERO Program", "HERO" or "Program") for the San Bernardino Associated Governments ("SANBAG").

A Residential Program Handbook and a Commercial Program Handbook (collectively, the "Handbooks") are incorporated by reference into this Program Report and supplement and provide further details on the Program.

### 1.1 Purpose of the HERO Program

The San Bernardino Associated Governments ("SANBAG") is making the HERO Program available to every city in San Bernardino County (the "County") and to San Bernardino County that elect to participate in the HERO Program to encourage installation of distributed generation renewable energy sources and energy efficiency and water efficiency improvements and electric vehicle charging infrastructure for residential and commercial property owners. SANBAG has partnered with Renovate America, Inc. and SAMAS Capital to make HERO available to all participating cities and the County.

The HERO Program is an economic development program available at no cost to the participating cities and the County. HERO finances improvements which decrease energy usage, create clean renewable energy, or decrease water consumption. In addition to these direct benefits, HERO helps create local jobs, save money, increase property values and lower greenhouse gas emissions.

HERO first launched its residential program in western Riverside County in December 2011, and has received several awards across the state. HERO for commercial properties launched in December 2012. The term HERO, originally an acronym for "Home Energy Renovation Opportunity," has since become synonymous with energy renovation opportunities for the owners of residential and non-residential properties alike.



Southern California Association of Governments

2012 President's Award for Excellence (Highest Honor)

http://www.compassblueprint.org/toolbox/videos/12awards/wrcog



U.S. Green Building Council

2012 Best Residential Partnership Program in California
http://www.usgbc.org/ShowFile.aspx?DocumentID=18852



Urban Land Institute
2012 Best of the Best

### 1.2 **HERO FINANCING**

In July, 2008, the California Legislature approved and Assembly Bill 811 was enacted to amend Chapter 29 of the Improvement Act of 1911 (Streets and Highways Code Section 5898.12 and following) ("Chapter 29"), authorizing cities and counties to establish voluntary contractual assessment programs to fund an array of conservation and renewable energy projects proposed by property owners. Assembly Bill 474 was subsequently enacted in 2009 to further amend Chapter 29 to add water efficiency improvements to the list of eligible improvements. Finally, SB 1340 was enacted in 2010 to amend Chapter 29 to authorize the installation of electric vehicle charging infrastructure.

Under the HERO Program, a contractual assessment is entered into between the property owner and SANBAG. Participation by a property owner in such a contractual assessment is 100% voluntary. The contractual assessment is memorialized in a contract between the participating property owner and SANBAG (an "Assessment Contract"). The separate forms of Assessment Contract for Residential properties, i.e., a property developed for a single family home or fewer than four (4) residential dwelling units, or Commercial properties, i.e., all non-residential properties, including apartment buildings with five (5) units or more, are set forth in substantially the forms attached to this Program Report as Appendix E. The amount of the contractual assessment is equal to the cost to pay for the eligible improvements ("Eligible Products"), the costs to pay for the issuance of the bonds that will finance the Program, and the costs to administer the Program. Like most assessments, the amounts are billed and collected on the County property tax bill. If the property subject to a contractual assessment is sold, the obligation to make the remaining payments on the assessment may remain on the property or may be paid off when the primary mortgage is refinanced or when the property is sold. Additionally, if a property owner fails to pay the annual contractual assessment installments, SANBAG is obligated to strip the delinquent installments off the property tax bill and commence judicial proceedings to foreclose the lien of the delinquent installments. This is an expedited procedure that can result in the public sale of such a delinquent property in less than a year. This process is disclosed to the property owner in the applicable Assessment Contract.

### 1.3 Purpose of the Program Report

This report is prepared pursuant to Sections 5898.22 and 5898.23 of the California Streets and Highways Code in connection with the establishment of the HERO Program. This document, together with the Handbooks, establish the parameters of the Program and the requirements for property owner participation in the Program and fulfills the requirements of Sections 5898.22 and 5898.23.

### II RESIDENTIAL AND COMMERCIAL PROGRAM REQUIREMENTS

This section identifies the HERO Program requirements relating to improvements made on Residential and Commercial properties.

### 2.1 ELIGIBLE PROPERTY OWNERS AND ELIGIBLE PROPERTIES

In order for properties to be eligible to participate in the HERO Program, the applicant must meet the eligibility requirements listed below. The Handbooks provides additional detail on each criteria.

- a. Applicant. Applicant(s) must be the property owner(s) of record.
- b. <u>Address</u>. The applicant's property must be located within the boundaries of the HERO Program. If a property is located in a city, the city must enter into a memorandum of understanding with SANBAG authorizing SANBAG to offer the HERO Program within its boundaries. If a property is located within the unincorporated territory of the County, the County must enter into a memorandum of understanding with SANBAG authorizing SANBAG to offer the HERO Program within such unincorporated territory. A map showing areas within which the HERO Program may be offered is attached hereto as Appendix B.
- c. <u>Property Taxes</u>. The property owners must be current on their property taxes within the time period specified in the applicable Handbook.
- d. <u>Involuntary Liens</u>. The property must not be subject to involuntary liens, judgments or defaults or judgments in excess of the amount identified in the applicable Handbook.
- e. <u>Mortgage Debt</u>. The mortgage debt on the property must not exceed a certain percentage of the value of the property as set forth in the applicable Handbook.
- f. <u>Annual Property Taxes</u>. The total annual property tax and assessments, including the contractual assessment, on the property must not exceed 5% of the property's market value, as determined at the time of approval of the Assessment Contract.
- g. <u>Bankruptcy</u>. The property owner must not have declared bankruptcy within the time period specified in the applicable Handbook.

### 2.2 ELIGIBLE PRODUCTS, CONTRACTORS AND COSTS

### **Eligible Products**

Property owners are solely responsible for installation, operation, and maintenance of the Eligible Products installed on their property. Property owners must address performance and other system-related issues directly with the contractor installing the Eligible Products according to the terms of the contract between the property owner and the contractor. The HERO Program is a financing program only. Neither SANBAG, the city or the County in which the property is located, nor their employees or agents are responsible for selection of the Eligible Products, their installation or their performance.

The HERO Program affords property owners the opportunity to take advantage of a wide range of eligible renewable energy, energy-saving, and water conservation/efficiency products that are included among the Eligible Products, consistent with the following provisions:

a. The HERO Program is intended principally to encourage the adoption of renewable energy, energy efficiency and water efficiency measures.

- b. The HERO Program provides financing only for Eligible Products that are permanently affixed to real property.
- c. The HERO Program provides financing only for Eligible Products specified in Appendix A of this Program Report. The list of Eligible Products may be updated from time to time and will also be published in the Handbooks. Broadly, the Eligible Products include:
  - a. Water Conservation/Efficiency
  - b. Energy Efficiency Eligible Products
  - c. Renewable Energy Systems
  - d. Electric Vehicle Charging Infrastructure
  - d. Custom Products
- d. The property owner must ensure that any and all permits and inspections required by the jurisdiction within which such property is located for the installation of the Eligible Products are obtained.
- e. Financing is also available for projects that combine Eligible Products, such as bundling of water conservation/efficiency, energy efficiency, and renewable energy improvements. For instance, a property owner may choose to replace an aging and inefficient furnace, install weather stripping, install low flow toilets, and install a photovoltaic system as part of a single project.

### Contractors

The cost of installation of Eligible Products shall be eligible to be financed under the HERO Program only if such installation is completed by a contractor that is registered with the Program or by the property owner if self-installing such Eligible Products. A list of contractors that are registered with the Program shall be located on the Program website. Registration of a contractor with the Program is neither a recommendation of such contractor nor a guaranty of or acceptance of responsibility for work of such contractor by SANBAG, Renovate America or Samas Capital or the officers, employees or agents of such entities. Neither SANBAG, Renovate America, Samas Capital, their officers, employees nor agents any have responsibility whatsoever for the selection by a property owner of a registered contractor or the work performed by such registered contractor.

### Improvement Costs

Eligible costs of the improvements include the cost of equipment and installation of such equipment. Installation costs may include, but are not limited to, energy and water audit consultations, labor, design, drafting, engineering, permit fees, and inspection charges. Eligible costs do not include labor costs for property owners that elect to do the work themselves.

Property owners who elect to engage in broader projects – such as home or business remodeling – may only receive Program financing for that portion of the cost of retrofitting existing structures with Eligible Products. Repairs and/or new construction do not qualify for Program financing except to the extent that the construction is required for the installation of approved Eligible Products. Repairs to existing infrastructure, such as water and sewer laterals, are considered repairs and are not eligible.

Program staff will evaluate conditions in the construction and installation market for the proposed Eligible Products, including the pricing of Eligible Products, and may require the property owner to obtain additional bids to determine whether costs are reasonable. While the property owner may choose the contractor, the amount available for financing may be limited as set forth in the applicable Handbook.

### **Administrative Costs/Fees**

The Program will cover all or a portion of its costs of establishing the Program; processing, reviewing and approving a property owner's application; processing the Assessment Contract and other related financing and contract documents and issuing the bonds that will finance the Program through an expense component to be added to the amount of the financing request as set forth in the applicable Handbook. In addition, there may be other costs that are not covered in the expense component and will be borne by the property owners as set forth in the applicable Handbook. These costs may include:

- a. <u>Application Fee.</u> An application fee may be required. The owner may not include this cost in the financing request. Except as otherwise provided in applicable federal or state law, the application fee is nonrefundable, unless the property owner is deemed ineligible in which case the unused portion of the application fee may be prorated.
- b. <u>Title and Recording Costs</u>. Title and recording costs, including title insurance, where required, may be paid by the property owner.
- c. <u>Permitting Costs</u>. Property owners are required to verify whether or not a permit and/or inspection are required by the participating jurisdictions in which such owner's property is located. Any such permit and/or inspection costs will be initially paid by the property owner or contractor but are an eligible cost to include in the financing.
- d. Ongoing Administration Costs. Annual assessment administration, collection, County treasurer-tax collector and auditor-controller and trustee costs will be added each year to the annual assessment on property tax bills and will be adjusted in subsequent years for cost of living increases using the U.S. Department of Labor, Bureau of Labor Statistics, and Consumer Price Index for the County or region.
- e. <u>Onsite Validation Fees</u>. Onsite validation fees may be required for Program staff to confirm proposed eligible energy efficiency, water efficiency, and/or renewable generation products were actually installed prior to funding; provided, however, such fee may not exceed the actual cost to undertake such validation.
- f. <u>Multiple Disbursement Fees</u>. The Program may offer multiple disbursements for assessments if feasible. If multiple disbursements are offered, the partial disbursement funding requests may be subject to an additional processing fee per disbursement as set forth in the applicable Handbook; provided, however, that such fee may not exceed the actual cost of providing such service.
- g. <u>Capitalized Interest</u>. Because the County has established a deadline for placing the contractual assessments on the County property tax bill, the principal component of the contractual assessment may also include an amount equal to the first tax year's contractual assessment installments if the deadline cannot be met.
- h. <u>Deposit to a Debt Service Reserve Fund</u>. SANBAG or project investors may require property owners to fund a deposit to a debt service reserve fund as set forth in the applicable Handbook. The reserve fund would be used to pay debt service on bonds issued to finance the installation of Eligible Products in the event of contractual assessment installment delinquencies.

### III CONSULTATION WITH THE COUNTY AUDITOR-CONTROLLER'S OFFICE.

As required pursuant to Section 5898.22 of Chapter 29, SANBAG has met and consulted with the staff of the County Auditor-Controller's office concerning the additional fees, if any, that will be charged to SANBAG for incorporating the proposed assessment installments into the assessments of the general taxes on real property. The payment of such fees shall be included as a part of ongoing administration costs which will be added each year to the annual assessment on property tax bills.

### IV APPEAL PROCESS

The Program allows for property owners to go through an appeal process if their application is denied or if the property owner or property is deemed ineligible to participate in the Program. The process is set forth in the applicable Handbook.

### V TRACKS FOR PARTICIPATION

There are four categories of improvements under which property owners may participate in this Program. Minimum energy efficiency specifications are set at EnergyStar, California Title 24 and Title 20, and WaterSense standards, as applicable. Efficiency standards will "ratchet-up" with EnergyStar, WaterSense, California Title 24 and Title 20 standards, or other new standards as may be appropriate and as agreed upon by SANBAG Board of Directors. A complete list of Eligible Products can be found in Appendix A.

### 5.1 WATER CONSERVATION/EFFICIENCY

Water Conservation/Efficiency covers a wide range of water conserving fixtures, such as low flow toilets, low flow shower heads, and irrigation controllers.

### 5.2 **ENERGY EFFICIENCY**

Energy Efficiency covers a wide range of energy efficiency fixtures such as windows and doors, attic insulation, and HVAC equipment that are EnergyStar rated. Most Eligible Products in this category must meet specified minimum efficiencies.

### 5.3 RENEWABLE ENERGY

Solar Photovoltaic or Solar Thermal Systems provide for solar energy generation and solar hot water systems, respectively. Small wind turbines, fuel cell systems or geothermal systems may also be eligible under this category.

### 5.4 **CUSTOM PROJECTS**

The development of technologies is encouraged by the Program as a means of diversifying the region's energy and water sources. Custom Projects will be evaluated and provided funding, if appropriate, for either innovative projects or for more complex, larger projects that require additional review.

### VI PROGRAM PARAMETERS

### 6.1 MINIMUM ENERGY FINANCING AMOUNT AND DURATION OF ASSESSMENT

Assessment Contracts are available for varying terms as set forth in the applicable Handbook.

Minimum and maximum financing amounts are set forth in the applicable Handbook.

### 6.2 MAXIMUM PORTFOLIO

The maximum aggregate dollar amount of contractual assessments initially authorized under the Program is \$2 billion.

### 6.3 **ASSESSMENT INTEREST RATE**

Residential Properties: The interest rate for a contractual assessment on a residential property is set at the time that the Assessment Contract is delivered to the property owner. An estimated, current rate will always be available on the Program website and any variations from that estimated rate will be based solely on market fluctuations.

<u>Commercial Properties</u>: The interest rate for a contractual assessment on a commercial property is set at the time the assessment contract is entered into.

The Program interest rate(s) will be set with the intention of creating a self-sustaining Program at rates that are competitively priced to compare to financing options available through banking or other financial institutions, balanced with the ability to remarket the securities and encourage the future liquidity of the Program.

### 6.4 **PROPERTY ASSESSMENT LIEN**

All property owners must sign, and return the Assessment Contract within the time period specified in the notice of approval of a property owner's application. Upon completion of the installation of the Eligible Products and execution of the Assessment Contract, the Program will place a lien for the full amount of the contractual assessment on the property that secures the assessment. If the lien is recorded before the first business day in July, the assessment installment will appear on the next property tax bill. For liens recorded after the first business day of July, the assessment installment will not appear on the property tax bill until the following tax year, but interest will accrue on the outstanding balance. A direct bill and/or additional tax bill or other method of payment (including capitalized interest) may be required, as determined by the Program, during the first tax year.

### 6.5 **DELINQUENT ASSESSMENT COLLECTIONS**

In general, it is expected that assessment installments will be collected on the *ad valorem* tax bills sent to property owners by the County Treasurer-Tax Collector, and therefore delinquency information will generally be available from the County Treasurer-Tax Collector's office. In order to attract and ensure the continuing availability of competitive financing, SANBAG will covenant to commence and pursue judicial foreclosure proceedings with respect to parcels that are delinquent in the payment of

assessment installments. The precise terms of such a covenant will be determined at the time of bond issuance.

### VII THE FINANCIAL STRATEGIES

The Program includes the following financial strategies.

Strategy One: The Program will, at launch, utilize Renovate America to fund installation of Eligible Products for Residential properties. Pursuant to such financing plan, Renovate America will provide a revolving credit line to finance the installation of Eligible Products for such Residential properties. Property and other eligibility requirements will be determined pursuant to the criteria set forth in Section II above and the Residential Handbook. In consideration for funding the installation of such Eligible Products SANBAG shall issue and deliver to Renovate America one or more municipal bonds secured by the contractual assessments payable by the Residential properties to be improved.

Strategy Two: The Program will, at launch, utilize Samas Capital to fund installation of Eligible Products for Commercial properties. Pursuant to such financing plan, Samas Capital will provide a revolving credit line to finance the installation of Eligible Products for Commercial properties. Property and other eligibility requirements will be determined pursuant to the criteria set forth in Section II above and the Commercial Handbook. In consideration for funding the installation of such Eligible Products SANBAG shall issue and deliver to Samas Capital one or more municipal bonds secured by the contractual assessments payable by the Commercial properties to be improved.

<u>Strategy Three</u>: SANBAG may establish the "SANBAG PACE Financing Fund" (the "PACE Fund") and may accept funds from any available source. Repayments will be made pursuant to Assessment Contracts between the property owners and SANBAG and will be collected through the property assessment mechanism in the County property tax system. SANBAG will manage or cause the Trustee or other qualified third party administrator to manage the PACE Fund in one enterprise fund with multiple sub-funds.

<u>Strategy Four</u>: For additional financing, SANBAG will continue to explore funding opportunities from a number of other potential funding sources, and combinations of sources, which may include but are not limited to additional funding from any funds under the control of SANBAG, the issuance of notes, bonds, or agreements with utilities or public or private lenders, other governmental entities and quasi-governmental entities such as SCERA, CALPERS, Nationwide Retirement Solutions, funding from private entities, or any financing structure allowed by law.

### VIII GLOSSARY OF TERMS

**ANNUAL FUEL UTILIZATION EFFICIENCY (AFUE):** AFUE is the standard measurement of efficiency for gas and oil-fired furnaces. Given in percentages, this number tells you how much of your fuel is used to heat your home and how much fuel is wasted. The higher the AFUE rating, the greater the efficiency.

**ASSEMBLY BILL 811:** Approved in July 2008 by the California legislature, AB 811 amended Chapter 29 to authorize cities and counties to establish voluntary contractual assessment programs to fund an array of conservation and renewable energy projects proposed by property owners.

**ASSEMBLY BILL 474:** Approved in October 2009 by the California legislature, AB 474 amended Chapter 29 to authorize the funding of water conservation products through a voluntary contractual assessment program.

**BRITISH THERMAL UNITS (BTU):** The amount of heat required to raise the temperature of one (1) pound of water one (1) degree Fahrenheit.

Building Performance Institute (BPI): BPI is a national standards development and credentialing organization for residential energy efficiency retrofit work — providing training through a network of training affiliate organizations, individual certifications, company accreditations and quality assurance programs. BPI certifications include building analysts (for energy audits) as well as building envelope professionals (envelope or manufactured housing) and mechanical professionals (heating or cooling).

**BUILDING PERMITS:** Formal approval of building plans by the designated government agency as meeting the requirements of prescribed codes. It is an authorization to proceed with the construction or reconfiguration of a specific structure at a particular site, in accordance with the approved drawings and specifications.

CALIFORNIA SOLAR INITIATIVE (CSI): The California Solar Initiative is part of the Go Solar California campaign and builds on 10 years of state solar rebates offered to customers in California's investorowned utility territories: Pacific Gas & Electric (PG&E), Southern California Edison (SCE), and San Diego Gas & Electric (SDG&E). The California Solar Initiative is overseen by the California Public Utilities Commission.

**CALIFORNIA TITLE 24:** California Code of Regulations (CCR), Title 24, also known as the California Building Standards Code, is a compilation of three types of building standards from three different origins:

- Building standards that have been adopted by state agencies without change from building standards contained in national model codes;
- Building standards that have been adopted and adapted from the national model code standards to meet California conditions;
- Building standards, authorized by the California legislature, that constitute extensive additions not covered by the model codes that have been adopted to address particular California concerns.

**CALIFORNIA TITLE 20:** Title 20, a California law intended to drive down electrical energy consumption in the state, is having a noticeable impact on manufacturers, importers and retailers who produce or sell portable lamps.

**COEFFICIENT OF PERFORMANCE (COP):** The COP is the basic parameter used to report efficiency of refrigerant based systems.

**COMMERCIAL:** Commercial entities are defined as all non-residential properties and include, but are not limited to, apartment buildings with five units or more, industrial and agricultural properties.

**CONTRACTOR:** A person or business entity who contracts to erect buildings, or portions of buildings, or systems within buildings.

**COOL ROOF:** A cool roof reflects and emits the sun's heat back to the sky instead of transferring it to the building below. "Coolness" is measured by two properties, solar reflectance and thermal emittance. Both properties are measured from zero (0) to one (1) and the higher the value, the "cooler" the roof

**COOL ROOF RATING COUNCIL (CRRC):** The CRRC is an independent, non-profit organization that maintains a third-party rating system for radiative properties of roof surfacing materials.

**ENERGY AUDIT:** An evaluation of energy consumption, as in a home or business, to determine ways in which energy can be conserved.

**ENERGY EFFICIENCY RATIO (EER):** EER is a measure of how efficiently a cooling system will operate when the outdoor temperature is at a specific level (95°F). The higher the EER, the more efficient the system.

**ELIGIBLE PRODUCTS:** All Eligible Products as specified in the applicable Program Handbook.

**ENERGYSTAR:** EnergyStar is a joint program of the U.S. Environmental Protection Agency and the U.S. Department of Energy helping us all save money and protect the environment through energy efficient products and practices.

**EXPECTED PERFORMANCE-BASED BUY-DOWN (EPBB):** Under CSI, EPBB provides that solar systems smaller than 30kW in capacity can receive a one-time, up-front incentive based on expected performance, and calculated by equipment ratings and installation factors (geographic location, tilt and shading). EPBB payments are provided on a \$ per watt basis. Systems eligible for EPBB can choose to opt-in to the PBI system.

**EVAPOTRANSPIRATION (ET):** ET is a term used to describe the sum of evaporation and plant transpiration from the Earth's land surface to atmosphere.

**HEAT SEASONAL PERFORMANCE FACTOR (HSPF):** HSFP is the most commonly used measure of a heat pumps heating efficiency. The higher the HSPF, the more efficient the heat pump.

Home Energy Rating System (HERS): Based on the home's plans, the Home Energy Rater uses an energy efficiency software package to perform an energy analysis of the home's design. This analysis yields a projected, pre-construction HERS Index. Upon completion of the plan review, the rater will work with the builder to identify the energy efficiency Eligible Products needed to ensure the house will meet ENERGY STAR performance guidelines. The rater then conducts onsite inspections, typically including a blower door test (to test the leakiness of the house) and a duct test (to test the leakiness of the ducts). Results of these tests, along with inputs derived from the plan review, are used to generate the HERS Index score for the home.

**INTERCONNECTION AGREEMENT:** A legal document authorizing the flow of electricity between the facilities of two electric systems. Under the CSI Program, eligible renewable energy systems must be permanently interconnected and operating in parallel to the electrical distribution grid of the utility serving the customer's electrical load. Portable systems are not eligible. Proof of interconnection and parallel operation is required prior to receiving an incentive payment.

**INVESTOR-OWNED UTILITY (IOU):** For purposes of the Program, this refers to Southern California Edison Company, Pacific Gas & Electric Company and San Diego Gas & Electric Company.

**KILOWATT (KW):** A unit of electrical power equal to 1,000 watts, which constitutes the basic unit of electrical demand. The watt is a metric measurement of power (not energy) and is the rate (not the duration over which) electricity is used. 1,000 kW is equal to 1 megawatt (MW).

**KILOWATT HOUR (KWH):** The use of 1,000 watts of electricity for one full hour. Unlike kW, kWh is a measure of energy, not power, and is the unit on which the price of electrical energy is based. Electricity rates are most commonly expressed in cents per kilowatt hour.

**MARKET VALUE:** Highest estimated price that a buyer would pay and a seller would accept for an item in an open and competitive market.

MANUAL J REPORT: A report that is the accepted industry standard for the proper sizing and selection of HVAC equipment in residential applications. Manual J outlines the accurate procedure which can be used to estimate the heat loss and heat gain for conventional residential structures

MEGAWATT (MW): Unit of electrical power equal to one million watts; also equals 1,000 kW.

**NET OPERATING INCOME (NOI):** Net operating income is rental income of a property after operating expenses. These expenses would include all operating expenses, including maintenance, janitorial, supplies, insurance, accounting, management, etc.

**PARTICIPATING JURISDICTION:** A city or county that has elected to participate in the HERO Program.

**PROGRAM:** The SANBAG HERO Program.

**PROGRAM ADMINISTRATOR:** The SANBAG Executive Director and/or his designee are designated as the Program Administrator and are authorized to enter into contractual assessments.

**REAL PROPERTY:** A property in the County that is subject to a real property tax.

**PERFORMANCE BASED INCENTIVE (PBI):** All solar systems requesting incentive payments over 30 kW must take the PBI. Any sized system can elect to take PBI. The PBI pays out an incentive, based on actual kWh production, over a period of five years. PBI payments are provided on a \$ per kilowatt-hour basis.

**POWER PURCHASE AGREEMENT (PPA):** PPA's are contracts between two parties, one who generates electricity for the purpose of sale (the seller) and one who agrees to purchase electricity (the buyer). Financing for the project is delineated in the contract, which also specifies relevant dates of the project coming into effect, when the project will begin commercial operation, and a termination date for which the contract may be renewed or abandoned. All sales of electricity are metered to provide both seller and buyer with the most accurate information about the amount of electricity generated and bought. Rates for electricity are agreed upon in the contract between both parties.

**RENEWABLE:** Electricity supplied by energy sources that are naturally and continually replenished, such as wind, solar power, geothermal, small hydropower, and various forms of biomass.

**RESIDENTIAL:** Single family home, fewer than four (4) residential units.

**R-Value**: R-Value is a measure of thermal resistance-used in the building and construction industry, usually for insulation. The higher the R-Value, the greater the insulation qualities of the product.

**SEASONAL ENERGY EFFICIENCY RATIO (SEER):** SEER is most commonly used to measure the efficiency of central air conditioners and air source heat pumps. SEER measures how efficiently a cooling system will operate over an entire season. The higher the SEER, the more efficient the system.

**SOLAR HEAT GAIN COEFFICIENT (SHGC):** SHGC measures how well a product blocks heat by sunlight. SHGC is expressed as a number between 0 and 1. The lower the SHGC, the less solar heat is transmitted into the building.

### **SANBAG Program Report**

**SOLAR RATING AND CERTIFICATION CORPORATION (SRCC):** The CRCC currently administers a certification, rating, and labeling program for solar collectors and a similar program for complete solar water heating systems.

**WATER AUDIT:** Water Audit is a qualitative and quantitative analysis of water consumption to identify means of reducing, reusing and recycling of water.

**WATERSENSE:** WaterSense is a partnership program sponsored by the U.S. Environmental Protection Agency (EPA) with the goal of protecting the future of the US's water supply. By promoting and enhancing the market for water efficient products and services, WaterSense makes every drop count by leveraging relationships with key utility, manufacturer and retail partners across the U.S.

# Appendix A Eligible Products

The HERO Program offers financing for a number of eligible equipment types, energy efficiency measures, water efficiency/conservation improvements, solar systems, and other innovative, energy-saving, water saving, and energy generation custom products for residential and commercial property owners as specified in the applicable Handbook.

Minimum energy efficiency specifications are set at EnergyStar, California Title 24 and Title 20, and WaterSense standards, as applicable. Efficiency standards will "ratchet-up" with EnergyStar, WaterSense, California Title 24 and Title 20 standards, or other new standards as may be appropriate and as agreed upon by SANBAG.

Any Solar PV system must be eligible for and participate in CSI or an equivalent utility rebate program, unless the property is not connected to the electricity grid, or such utility rebate program is not available.

### Appendix B Map of Area

# Appendix C Residential Properties Program Application



Phone: (877) 747-4889 Fax: (858) 385-0379

Email: info@herofinancing.com



#### Address:

1170 West 3<sup>rd</sup> Street San Bernardino, CA 92410

### HERO Financing<sup>™</sup> Application

The San Bernardino Associated Governments ("SANBAG") HERO Program for (the "Program") finances installation of renewable energy, or energy or water efficiency products that are permanently fixed to a property owner's real property ("Eligible Products"). Eligible Products will be financed upon the sighing of an assessment contract between SANBAG and the property owner ("Assessment Contract"). SANBAG has retained Renovate America, Inc. ("RA") to facilitate the Program, and you will see this name throughout the Program materials. SANBAG and RA are referred to collectively therein as "Program Administrator."

### **Property Owner Acknowledgments**

In order to participate in the Program, I understand that I need to meet the qualifications listed below. By signing this Application, I acknowledge and represent that to the best of my knowledge that I and any other owner(s) of the property which is the subject of this application (the "Property") meet these qualifications and I authorize the Program Administrator to obtain a credit report for each of the property owner(s) and/or trustees whose social security number is provided on this application.

- i am current on all property taxes for the Property.
- I certify that I have not had a late payment on the property taxes levied on the Property more than once during the prior three (3) years (or since the
  purchase of the Property if owned less than three (3) years).
- . I am and have been current on property debt for the past twelve (12) months on the Property.
- I am not aware of any involuntary liens, defaults or judgments on the Property.
- I have the authority to authorize the Program Administrator to obtain a credit report for each of the property owner(s) and/or trustee(s) whose social security number(s) is provided on this application.
- . I have not declared bankruptcy in the last seven (7) years.
- I understand that to qualify for the Program the Property must meet the following requirements:
  - a. The amount to be financed under the Program may not exceed 10% of the value of the Property.
  - b. All existing debt recorded against the Property may not exceed 90% of the value of the Property.
  - c. I understand that, following approval, my contractor or I must call the Program to Identify the Eligible Products I would like to purchase and must receive Notification to Proceed from the Program before beginning the Installation of any Eligible Products. Products which have not been approved by the Program will not be funded.
  - d. I understand that interest rates may change from this approval date to receiving Notification to Proceed.

By signing this Application, I hereby declare under penalty of perjury under the laws of the State of California all of the following:

- 1. That the information provided in this Application is true and correct as of the date set forth opposite my signature on the Application and that I understand that any intentional or negligent misrepresentation(s) of the information contained in this Application may result in civil liability and/or criminal penalties including, but not limited to, imprisonment or both and liability for monetary damages to SANBAG, its agents, or successors and assigns, insurers and any other person who may suffer any loss due to reliance upon any misrepresentation which I have made in this Application.
- I have received, read and understood all documents comprising the Program, which, in addition to information on the Program website, include the following:
  - a. This Application;
  - b. Privacy Policy Notice;
  - c. Assessment Contract (sample); and
  - d. Program Handbook.

I have had an opportunity to ask Program representatives and/or my legal counsel any questions I have regarding the documents listed above, i understand I will be asked to sign the Assessment Contract, among other documents, as a pre-condition to the closing of the financing.

- I am applying to participate in the Program. I have the authority, without the consent of any third party, to execute and deliver this Application, the Assessment Contract, and the various other documents and instruments referenced herein.
- 4. I understand that the financing provided pursuant to the Assessment Contract will be repayable through an assessment levied against the Property. I understand that an assessment lien will be recorded by SANBAG against the Property in the office of the County Recorder of the County of San Bernardino upon execution of the Assessment Contract. The property tax bill (which includes my assessments) for the Property will increase by the amount of these assessment installment payments. The Assessment Contract will specify the amount of the assessment, the assessment installments and the interest on the assessment to be collected on the tax bill for the Property each year during the term specified in the Assessment Contract. The assessment and the interest and any penalties thereon will constitute a lien against the Property until they are paid. As with all tax and assessment liens, this lien will be senior to all existing and future private liens against the Property, including mortgages, deeds of trust and other security instruments.





Phone: (877) 747-4889

Fax: (858) 385-0379

Email: info@herofinancing.com



Address: 1170 West 3<sup>rd</sup> Street San Bernardino, CA 92410

### HERO Financing<sup>™</sup> Application

### **Disclosures Continued**

- j. No Endorsement, Warranty or Liability. SANBAG, Renovate America, Inc. and the Program do not endorse any manufacturer, contractor, product, or system, or in any way warranty such equipment, installation, or the efficiency or production capability of any equipment. SANBAG, Renovate America, Inc. and the Program make no representations and have no responsibility regarding the equipment and its installation, including the quality, safety, cost savings, efficiency or production capability of any equipment; or any compliance of the equipment or its installation with any applicable laws, regulations, codes, standards or requirements. Further, SANBAG, Renovate America, Inc. and the Program shall not be in any way liable for any incidental or consequential damages resulting from the equipment or its installation.
- k. Validation. The Program may validate that installed Eligible Products meet Program eligibility requirements including requiring the applicant to provide additional sales receipts, contractor invoices, serial numbers or other identifying details, portions of packages or stickers originally attached to the installed Eligible Products beyond what the Program already requires to be provided. The Program may also conduct an inspection to validate installation of Eligible Products at qualified locations. You, by submitting this application, consent to any such onsite validations, which shall be conducted during normal business hours following advance notice to you. By submitting this application, you also agree to sign the authorization form to participate in billing energy usage analysis to measure Program Impact sayings and participant satisfaction.

### 2. Legal Disclosures

- a. Equal Credit Opportunity Act (ECOA). The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against Credit Applicant(s) on the basis of race, color, religion, national origin, sex, marital status, age (provided that the applicant has the capacity to enter into a binding contract); because all or part of the applicant(s) income derives from any public assistance program; or because the applicant has in good falth exercised any right under the Consumer Credit Protection Act. The Federal Agency that administers compliance with this law concerning this creditor is the Federal Trade Commission, Division of Credit Practices, Washington, D.C. 20580.
- Fair Credit Reporting Act. As part of assembling your Program application, SANBAG has requested a consumer report bearing your credit
  worthiness, credit standing and credit capacity. This notice is given to you pursuant to the Fair Credit Reporting Act.
- c. The Housing Financial Discrimination Act Of 1977. It is illegal to discriminate in the provision of or in the availability of financial assistance because of the consideration of:
  - trends, characteristics of conditions in the neighborhood or geographic area surrounding a housing accommodation, unless the financial institution can demonstrate in the particular case that such consideration is required to avoid an unsafe and unsound business practice; or
  - ii. race, color, religion, sex, marital status, domestic partnership, national origin or ancestry.
- d. Patriot Act Disclosuré. To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify, and record information that identities each person who opens an account. What this means for you: As part of applying to the Program, SANBAG may be required to ask for your name, address, date of birth, and other information that will allow it to identify you. SANBAG may also need a copy of the driver's license or other identifying documents from any and all borrowers and guarantors.
- e. Communications with Legal Advisers. If you have any questions about any agreements or security instruments which affect the Property or to which you are a party, or about your authority to execute the Program Application or enter into an Assessment Contract with SANBAG without the prior consent of your existing lender(s), the Program strongly encourages you to consult with your own legal counsel and your lender(s). Program staff cannot provide you with advice about existing agreements or security instruments.

### Property Owner Signature(s)

I declare that (i) I have received, read and understand the risks and characteristics of the Program described in the Property Owner Acknowledgments and Disclosures set forth in this Application and (ii) I have been informed that I must take the sole responsibility to satisfy myself that executing the Assessment Contract, receiving financing for Eligible Products, and consenting to the assessment levied against the Property will not constitute a default under any other agreement or security instrument (specifically the terms of any mortgage on the Property) which affects the Property or to which I am a party.

Property Owner 1 Signature	Date	Property Owner 2 Signature	Date





Phone: (877) 747-4889

(858) 385-0379



info@herofinancing.com



Address: 1170 West 3<sup>rd</sup> Street San Bernardino, CA 92410

### HERO Financing<sup>™</sup> Application

FOR CONTRACTOR CALL IN ONLY	Contractor ID#	н	ERO ID#	
Property Address Property Type: Single Family Home	Condo/Townhome	Manufactured/Mobile H	dome Multi Family Home (1	1-4 units)
1 + 1 1 1 1 1 1 1				1
Property Address				
City		State	Zip Code	
Property Owner				
Ownership Type: Individual	Joint Trust	Corporation/LLC/etc.	Other:	
First Name		Last Name		
			1111111	ιī
Social Security Number	Month Day	Year	Phone Number	
Email Address				
Mailing Address. (if different from Property Add	i i i i i i i i i i i i i i i i i i i			
City		State	Zip Code	
Property Owner 2				
First Name	M. Initial	Last Name		Щ.
		1 7 1 1 1 1 1 1		
Social Security Number	Month Day	Year		
Property Owner Signature(s)				
I declare that I have the authority, without th Assessment Contract, and the various docu			tained, to execute and deliver the Appli	ication,
Property Owner 1 Signature	Date	Property Owner 2 Signa	ture Date	



# Appendix D Commercial Properties Program Application





APPLICATION DATE:

/ / (MONTH/DAY/YEAR)

la auan	
nero	
COMMERCIAL	

DATE RECEIVED:	 _/_	
FILE #:		

### CALIFORNIA COMMERCIAL HERO APPLICATION

PROPERTY OWN	ER QUALIFICATIONS:				
YES NO	Property Owner(s) and/or Property Owner(s) and/or Property Owner(s) and/or Mortgage-related debt do	Trustees are current on property Trustees have no involuntary lie Trustees have not declared bank es not exceed 80% of the fair ma	taxes with no more than one last ons, defaults or judgments on the truptcy in the last seven (7) year ricet value of the property, as de	s and the property is not an asset in	years. a bankruptcy.
PROPERTY ADDI	RESS:				
(STREET)		(CITY)		(STATE)	(ZIP CODE)
(ASSESSOR'S PARCEL N	number) Pants' Businesses:_	OCCUPANCY TYP	E: Owner-Occupied	☐ Tenent-Occupied	□Both
PROPERTY TYPE  Multi-Family (  MAILING ADDRE (if different from pro	5+ units)	commercial	Industrial C	Agricultural Cther:	
(STREET/P.O.BOX)		(APT/SUITE/ETC/)	(СІТУ)	(STATE)	(ZIP CODE)
PROPERTY OWN	ER TYPE:	11 4 3			
☐ Individual	☐ Trust	☐ Corporation	☐ Partnership	Other:	
PROPERTY OWN	ER #1 INFORMATION (	Should be person/entity who ha	andles all program contacts);		
NAME OF PROPERTY O	WNER		(TAX ID #OR SSN)	NAME OF CONTACT PERSON, IF BUS.	INESS ENTITY OWNER
(PHONE NUMBER)	(ADDITI	ONAL PHONE NUMBER)	(EMAIL ADDRESS)	- %	OWNERSHIP
	ER #2 INFORMATION: Property Owners or Trustees, p	lease provide additional sheet(s) with	s property owner information.)		
NAME OF PROPERTY O	WNER		(TAX ID #OR SSN)	NAME OF CONTACT PERSON, IF BUS	INESS ENTITY OWNER
(PHONE NUMBER)	(ADDT	TONAL PHONE NUMBER)	(EMAIL ADDRESS)		OWNERSHIP

-21-





A CULLAD												
Assets		Amount				Liabilities			Amount			
Cash in Ban						Notes Payable						
Accounts R						counts Paya						
Notes Recei						ome Tax Pa						
Securities O						Other Taxes Payable						
Real Estate						Mortgages or Liens on Real Estate						
Other Asset	8.					her Liabilitie	s					
		W T										
Total					To	tal						
	ncome (Annual)		Amount			operty Expe				Amo	unt	
Rent						aintenance a		airs				
Other Incon	ne					operty Taxes						
Interest			·····		Pro	Property Insurance						
Total					То	tal						
	and Liens on Commerci	al Real Es	tate	1		القرار المنا						rate in the
Property ID	To Whom Payable		1 <sup>st</sup> or 2 <sup>nd</sup> Mortgage?	Monthly Paymen		Current?	Secu	rity		Maturi Date	lty	Principal Remaining
				1					:0			
							İ					
							1					
				1								
	rty is cross-collateralized	or cross-de	faulted, plea	se complet	e this se	ection.						
	i Real Estate Schedule				<del></del>							
Address / T	ype of Property	Title in	Name of	How	Cos	t / Year	∣ Mo	nthly	Pres	ent Mar	ket.	Takal Dalaman
					A	Acres A					-	Total Balance
				Held	Acq	juired		ome	Valu			Owed
				Held	Acq	puired		ome				
				Held	Acq	puired		ome				
				Held	Acq	puired		ome				
				Held	Acq	ywired		ome				
				Held	Acq	quired		ome				
				Held	Acq	puired		ome				
If the proper	rty is owner-occupied pla	Page comple	ete this section		Acq	uired		ome				
	rty is owner-occupied, ple	ease comple	ete this section		Acq	puired		ome				
Notes Payal	ble				64		Inc		Valu			Owed
	ble	ease comple			64	uired	Inc	Maturity 1	Valu			
Notes Payal	ble				64		Inc		Valu			Owed
Notes Payal	ble				64		Inc		Valu			Owed
Notes Payal	ble				64		Inc		Valu			Owed
Notes Payal	ble				64		Inc		Valu			Owed
Notes Payal	ble				64		Inc		Valu			Owed
Notes Payal Name of De	ble	Collaters			64		Inc		Valu			Owed
Notes Payal Name of De	ble ebtor	Collaters	al		64		Inc		Valu			Owed
Notes Payal Name of De OTHER CI Please expla	ble ebtor  RITERIA QUESTIONS ain all "yes" answers on a	Collaters	al		64		Inc		Valu			Owed
Notes Payal Name of De OTHER CI Please expla	ble ebtor  RITERIA QUESTIONS	Collaters	al		64		Inc		Valu			Owed
Notes Payal Name of De OTHER CI Please expla	ble ebtor  RITERIA QUESTIONS ain all "yes" answers on a	Collatera	al acet.	on.	Monti	hly Payment	Inc		Valu			Owed
Notes Payal Name of De OTHER CI Please expla	ebtor  RITERIA QUESTIONS ain all "yes" answers on a  NO  Do(es) the Property	Collaters separate sh	acet.	on.	Montl	hly Payment	Inc	Maturity 1	Valu	e		Owed
Notes Payal Name of De OTHER CI Please expla	ebtor  RITERIA QUESTIONS ain all "yes" answers on a  NO  Do(es) the Property  Do(es) the Property	Collaters separate sh	ave any outsta	on.  anding judgn	Month	nly Payment	estate t	Maturity I	Valu	e		Owed
Notes Payal Name of De OTHER CI Please expla	RITERIA QUESTIONS ain all "yes" answers on a  NO  Do(es) the Property  Is/Are the Property	separate showner(s) howner(s) howner(s) a	ave any outstr ave any tax of party in any a	anding judgn	Montil	payroll or real	estate t	Maturity I	Valu	e		Owed
Notes Payal Name of De OTHER CI Please expla	ebtor  RITERIA QUESTIONS ain all "yes" answers on a  NO  Do(es) the Property  Do(es) the Property	separate showner(s) howner(s) howner(s) a	ave any outstr ave any tax of party in any a	anding judgn	Montil	payroll or real	estate t	Maturity I	Valu	e		Owed





For the listed insurance policy types, is there an active insurance policy for this property?

YES	NO				
		Fire and Hazard insurance?			
		General Liability insurance?			
		Flood Insurance? Please check here	if not in flood zone	e	
REQUIR	RED ATT	ACHMENTS:			
	Complet	ed rent rolls form.			
	Signed 1	ender consent for each mortgage on the	property to be imp	roved.	
	12 mont	n payment history for each mortgage on	the property to be	improved (account history print out (preferred) or mortgage staten	nents).
	Profit an	d Loss Statements and Tax Returns for	past two years.		
	Propose	Improvements - Contractor Bid(s) or	Consultant/Enginee	er Proposal	
set forth		Application is true, accurate, and		gree to all sections of the Program Handbook and that  (Applicant Signature)	(Date)
(Whbure	un o ignac	m c)	(Date)	( pp. and og. and o	(200)
(Printed	Name, B	ısiness Name, Title (if applicable))	+	(Printed Name, Business Name, Title (if applicable)	)
(Applica	ınt Signat	ure)	(Date)	(Applicant Signature)	(Date)
(Printed	Name, B	usiness Name, Title (if applicable))		(Printed Name, Business Name, Title (if applicable)	)





DATE:

### RENT ROLL DETAILS FORM

Unit #	Unit Type	Tenant Name	Tenant Name	Square Feet	Monthly Rent	Term		Occupied Yes or No?	Comments
					Start	End			
			= -						
								a	
		*1							
						2			
					<u> </u>		<u> </u>		
	<u> </u>								
Prospect: Tenants	ive								

Rent Roll Certification:	
/We certify that the above information dated	for the property located at is/are true and correct.
Зу:	3
Citle:	





### **EXHIBIT A**

### PROPOSED BUILDING IMPROVEMENTS

D	scription:	
	and:	
	odel #:	
	ancity:	s
Ef	ficiency Level:	
E:	timated Annual Energy Savings/ odnetion (# Units):	
De	scription:	
Br	and:	
M	odel #:	
_	entity:	\$
Ki	ficiency Level:	
Pr	timated Annual Energy Savings/ oduction (# Units):	
	scription:	
	an d:	
	odel #:	
Q	nantity:	\$
Ef	mich j Loren	
Es	timated Annual Energy Savings/ oduction (# Units):	
Es	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)	s
Es Pr	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any	\$ \$
Es Pr	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any applicable rebates): and/or  (ii) If self-installing, cost of equipment (less applicable rebates; do not include any labor costs):	
Es Pr	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any applicable rebates): and/or  (ii) If self-installing, cost of equipment (less applicable rebates; do not include any labor costs):  Energy assessment/audit costs	<b>s</b>
Pr A	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any applicable rebates): and/or  (ii) If self-installing, cost of equipment (less applicable rebates; do not include any labor costs):  Energy assessment/audit costs  Draft, engineering and/or plan preparation costs:	s
A A B	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any applicable rebates): and/or  (ii) If self-installing, cost of equipment (less applicable rebates; do not include any labor costs):  Energy assessment/audit costs  Draft, engineering and/or plan preparation costs:  Estimated Permit fees:	ss
B. C. D	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any applicable rebates): and/or  (ii) If self-installing, cost of equipment (less applicable rebates, do not include any labor costs):  Energy assessment/audit costs  Draft, engineering and/or plan preparation costs:  Estimated Permit fees:  Recording Fee for Assessment Lien documents and assessment contract. Set by state	\$
B. C. D. E.	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any applicable rebates): and/or  (ii) If self-installing, cost of equipment (less applicable rebates, do not include any labor costs):  Energy assessment/audit costs  Draft, engineering and/or plan preparation costs:  Estimated Permit fees:  Recording Fee for Assessment Lien documents and assessment contract. Set by state law and the County Recorder's Office  Title Costs	\$ \$ \$
B C D E F.	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any applicable rebates): and/or  (ii) If self-installing, cost of equipment (less applicable rebates; do not include any labor costs):  Energy assessment/audit costs  Draft, engineering and/or plan preparation costs:  Estimated Permit fees:  Recording Fee for Assessment Lien documents and assessment contract. Set by state law and the County Recorder's Office  Title Costs	\$
B C D E F.	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any applicable rebates): and/or  (ii) If self-installing, cost of equipment (less applicable rebates; do not include any labor costs):  Energy assessment/audit costs  Draft, engineering and/or plan preparation costs:  Estimated Permit fees:  Recording Fee for Assessment Lien documents and assessment contract. Set by state law and the County Recorder's Office  Title Costs  Other Please list (Attach separate sheet(s) explaining other costs if needed.)	\$
B. C. D. E. F. G.	timated Annual Energy Savings/ oduction (# Units):  ITEMIZED ESTIMATED COST OF IMPROVEMENT(S)  (i) Construction contract(s) (bid price for cost of materials and labor less any applicable rebates): and/or  (ii) if self-installing, cost of equipment (less applicable rebates; do not include any labor costs):  Energy assessment/audit costs  Draft, engineering and/or plan preparation costs:  Estimated Permit fees:  Recording Fee for Assessment Lien documents and assessment contract. Set by state law and the County Recorder's Office  Title Costs  Other Please list (Attach separate sheet(s) explaining other costs if needed.)  Other:	\$





### EXHIBIT B

Fill in all contractors or sub-contractors working on the proposed project:

	CONTRACTOR OR SUB-CONTRACTOR	CONTRACTOR COMPANY	CONTRACTOR NAME	CONTRACTOR LICENSE
1	Circle One: Contractor or Sub-Contractor			
2	Circle One: Contractor of Sub-Contractor			
3	Circle One: Contractor or Sub-Contractor		NA CONTRACTOR OF THE CONTRACTO	
4	Circle One: Contractor or Sub-Contractor			
5	Circle One: Contractor or Sub-Contractor			
6	Circle One: Contractor or Sub-Contractor			
7	Circle One: Contractor or Sub-Contractor			
8	Circle One: Contractor or Sub-Contractor			
9	Circle One: Contractor or Sub-Contractor			

# Appendix E Draft Assessment Contracts

## Residential HERO Program ASSESSMENT CONTRACT

This Assessment Contract (this "Contract") is made and entered into as of this day of , 20\_, by and between the San Bernardino Associated Governments, a joint exercise of powers authority ("SANBAG"), and the record owner(s) (the "Property Owner") of the fee title to the real property identified on Exhibit A (the "Property").

### RECITALS

WHEREAS, SANBAG is a joint exercise of powers authority the members of which include numerous cities in San Bernardino County and the County of San Bernardino; and

WHEREAS, SANBAG has established the HERO program (the "HERO Program") to allow the financing of certain renewable energy, energy efficiency and water efficiency improvements that are permanently fixed to real property (the "Authorized Improvements") through the levy of contractual assessments pursuant to Chapter 29 of Division 7 of the California Streets & Highways Code ("Chapter 29") and the issuance of improvement bonds under the Improvement Bond Act of 1915 (California Streets and Highways Code Sections 8500 and following) (the "1915 Act") upon the security of the unpaid contractual assessments; and

WHEREAS, Chapter 29 provides that assessments may be levied under its provisions only with the free and willing consent of the owner of each lot or parcel on which an assessment is levied at the time the assessment is levied pursuant to a contract between the property owner and the public agency; and

WHEREAS, SANBAG has conducted the proceedings required by Chapter 29 with respect to the territory within the boundaries of the City or County identified in Exhibit A and which has elected to participate in the HERO Program (the "Participating Entity"); and

WHEREAS, the Property is located in the boundaries of the Participating Entity, and the Participating Entity has consented to (i) owners of property within its jurisdiction (the "Participating Property Owners") participating in the HERO Program and (ii) SANBAG conducting assessment proceedings under Chapter 29 and issuing bonds under the 1915 Act to finance the Authorized Improvements; and

WHEREAS, pursuant to Chapter 29, SANBAG and the Property Owner wish to enter into a contract pursuant to which the Property Owner would agree to pay an assessment in order to finance the installation on the Property of the Authorized Improvements described in Exhibit A (the "Improvements") and SANBAG would agree to provide financing, all on the terms set forth in this Contract;

NOW, THEREFORE, in consideration of the foregoing and the material covenants hereinafter contained, the Property Owner and SANBAG formally covenant, agree and bind themselves and their successors and assigns as follows:

### **AGREEMENT**

- **Section 1.** Purpose. The Property Owner and SANBAG are entering into this Contract for the purpose of financing the installation of the Improvements identified on Exhibit A on the Property. SANBAG will not finance installation of Improvements other than those listed on Exhibit A.
- Section 2. The Property. This Contract relates to the real property identified on Exhibit A. The Property Owner has supplied to SANBAG current evidence of its ownership of fee title to the Property and possesses all legal authority necessary to execute this Contract on behalf of the Property Owner.
- Section 3. Contract to Pay Assessment; Prepayment; Non-Completion Assessment
- (a) <u>Payment of Assessment</u>. The Property Owner hereby freely and willingly agrees to pay the assessment set forth on <u>Exhibit B</u> (the "Assessment"). SANBAG will not provide financing in an amount in excess of the Assessment.

Except as otherwise set forth in this Contract, the Assessment will be paid in the installments set forth in Exhibit B.

Interest will accrue on the Assessment at the interest rate set forth on Exhibit B beginning on the date on which SANBAG issues bonds to finance the installation of the Improvements.

- (b) <u>Administrative Expenses</u>. The Property Owner hereby acknowledges and agrees that SANBAG may add amounts to an annual installment of the Assessment in order to pay for the costs of collecting the Assessment (the "Additional Administrative Assessment").
- (d) Prepayment of the Assessment. The Assessment may be prepaid, in whole or in part in increments of \$5,000, at any time upon the payment of (a) the whole or a portion of the unpaid principal component of the Assessment, (b) the accrued but unpaid interest component of the whole or applicable portion of the unpaid principal component of the Assessment through the prepayment date, (c) a prepayment premium in the amount set forth on Exhibit B and (d) the reasonable costs of SANBAG related to such prepayment.
- (d) <u>Absolute Obligation</u>. The Property Owner hereby agrees that the Assessment will not be subject to reduction, offset or credit of any kind in the event that the bond or bonds secured thereby are refunded or for any other reason.
- **Section 4.** <u>Collection of Assessment; Lien.</u> The Assessment, the interest and penalties thereon as a result of a delinquency in the payment of any installment of the Assessment, and the Additional Administrative Assessment shall constitute a lien against the Property until they are paid and shall be collected and shall have the lien priority as set forth in Chapter 29.

The Property Owner acknowledges that if any Assessment installment is not paid when due, SANBAG has the right to have such delinquent Assessment installment and its associated penalties and interest stripped off the secured property tax roll and immediately enforced through a judicial foreclosure action that could result in a sale of the Property for the payment of the delinquent installments, associated penalties and interest, and all costs of suit, including attorneys' fees. The Property Owner acknowledges that, if bonds are sold to finance the Improvements, SANBAG may obligate itself, through a covenant with the owners of such bonds, to exercise its judicial foreclosure rights with respect to delinquent Assessment installments under circumstances specified in such covenant.

### **Section 5**. Financing of the Improvements.

- (a) <u>Contract to Finance Improvements</u>. SANBAG hereby agrees to use the Assessment, together with the Additional Administrative Assessment, to finance the Improvements, including the payment of SANBAG's reasonable costs of administering the HERO Program, subject to the Property Owner's compliance with the conditions for such financing established by SANBAG.
- (b) Assessment Installments. The Property Owner agrees to the issuance of bonds by SANBAG to finance the installation of the Improvements. The interest rate used to calculate the Assessment installments set forth on Exhibit B is identified on Exhibit B. If SANBAG determines in its reasonable discretion that the Assessment installments may be reduced because the applicable interest rate on the bonds issued to finance installation of the Improvements is lower than the interest rate specified in Exhibit B, or if the cost of the Improvements, as shown in a final invoice provided to SANBAG by the Property Owner, is less than the amount shown on Exhibit B, then, concurrently with the disbursement of funds to the Property Owner, SANBAG may provide the Property Owner with a schedule of annual Assessment installments that provides for annual installments that are less than those set forth in the attached Exhibit B.

### Section 6. Term: Contract Runs with the Land: Subdivision.

- (a) Except as otherwise set forth in this Contract, this Contract shall expire upon the final payment or prepayment of the Assessment.
- (b) This Contract establishes rights and obligations that are for the benefit of the Property and, therefore, such rights and obligations run with the land pursuant to Civil Code Section 1462.
- (c) In the event the Property is subdivided while the Assessment remains unpaid, the Assessment will be assigned to the newly-created parcel on which the Improvements are located. If the Improvements no longer exist, the Assessment will be assigned to each of the newly-created parcels on a per-acre basis, unless SANBAG, in its sole discretion, determines that the Assessment should be allocated in an alternate manner.
- **Section 7**. <u>Recordation of Documents</u>. The Property Owner hereby authorizes and directs SANBAG to cause to be recorded in the office of the County Recorder the various notices and other documents required by Chapter 29 and other applicable laws to be recorded against the Property.
- **Section 8**. <u>Notice</u>. To the extent required by applicable law, the Property Owner hereby agrees to provide written notice to any subsequent purchaser of the Property, including any subdivision of the Property, of the obligation to pay the Assessment pursuant to this Contract.
- **Section 9.** <u>Waivers, Acknowledgment and Contract</u>. Because this Contract reflects the Property Owner's free and willing consent to pay the Assessment following a noticed public hearing, the Property Owner hereby waives any otherwise applicable requirements of Article XIIID of the California Constitution or any other provision of California law for an engineer's report, notice, public hearing, protest or ballot.

The Property Owner hereby waives its right to repeal the Assessment by initiative or any other action, or to file any lawsuit or other proceeding to challenge the Assessment or any aspect of the proceedings of SANBAG undertaken in connection with the HERO Program. The Property Owner hereby agrees that the Property Owner and its successors in interest to fee title in the Property shall be solely responsible for the installation, operation and maintenance of the Improvements. The Property Owner hereby acknowledges that the Property will be responsible for payment of the Assessment regardless of whether the Improvements are properly installed, operated or maintained as expected.

The Property Owner hereby agrees that SANBAG is entering into this Contract solely for the purpose of assisting the Property Owner with the financing of the installation of the Improvements, and that SANBAG and the

Participating Entity have no responsibility of any kind for, and shall have no liability arising out of, the installation, operation, financing, refinancing or maintenance of the Improvements. Based upon the foregoing, the Property Owner hereby waives the right to recover from and fully and irrevocably releases SANBAG, the Participating Entity and any and all agents, employees, attorneys, representatives and successors and assigns of SANBAG and the Participating Entity from any and all losses, liabilities, claims, damages (including consequential damages), penalties, fines, forfeitures, costs and expenses (including all reasonable out-of-pocket litigation costs and reasonable attorney's fees), relating to the subject matter of this Contract that the Property Owner may now have or hereafter acquire against SANBAG, the Participating Entity and any and all agents, employees, attorneys, representatives and successors and assigns of SANBAG or the Participating Entity.

To the extent that the foregoing waivers and agreements are subject to Section 1542 of the California Civil Code or similar provisions of other applicable law, it is the intention of the Property Owner that the foregoing waivers and agreements will be effective as a bar to any and all losses, liabilities, claims, damages (including consequential damages), penalties, fines, forfeitures, costs and expenses (including all reasonable out-of-pocket litigation costs and reasonable attorney's fees), of whatever character, nature and kind, known or unknown, suspected or unsuspected, and Property Owner agrees to waive any and all rights and benefits conferred upon the Property Owner by the provisions of Section 1542 of the California Civil Code or similar provisions of applicable law. Section 1542 reads as follows:

"A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN BY HIM OR HER MUST HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR."

By initialing below, the Property Owner agrees to waive the provisions of Section 1542 in connection with the matters that are the subject of the foregoing waivers and releases.

Property Owner's initials:	

The waivers, releases and agreements set forth in this Section 9 shall survive termination of this Contract.

Section 10. Indemnification. The Property Owner agrees to indemnify, defend, protect, and hold harmless SANBAG, the Participating Entity and any and all agents, employees, attorneys, representatives and successors and assigns of SANBAG or the Participating Entity, from and against all losses, liabilities, claims, damages (including consequential damages), penalties, fines, forfeitures, costs and expenses (including all reasonable out-of-pocket litigation costs and reasonable attorney's fees) and any demands of any nature whatsoever related directly or indirectly to, or arising out of or in connection with (i) the Property Owner's participation in the HERO Program, (ii) the Assessment, (iii) the Improvements, or (iv) any other fact, circumstance or event related to the subject matter of this Contract, regardless of whether such losses, liabilities, claims, damages (including consequential damages), penalties, fines, forfeitures, costs and expenses (including all reasonable out-of-pocket litigation costs and reasonable attorney's fees) accrue before or after the date of this Contract.

The provisions of this Section 10 shall survive the termination of this Contract.

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**Section 11.** Right to Inspect Property. The Property Owner hereby grants SANBAG, its agents and representatives the right to enter at any reasonable time, upon reasonable notice, to inspect the Improvements. The Property Owner further hereby grants SANBAG, its agents and representatives the right to examine and copy any documentation relating to the Improvements.

**Section 12**. <u>Carbon Credits</u>. The Property Owner hereby agrees that any carbon credits attributable to the Improvements shall be owned by SANBAG.

- **Section 13.** <u>HERO Application</u>. The Property Owner hereby represents and warrants to SANBAG that the information set forth in the HERO Program Application submitted to SANBAG in connection with its request for financing is true and correct as of the date hereof, and that the representations set forth in the HERO Program Application with respect to the Property and the Property Owner are true and correct as of the date hereof as if made on the date hereof.
- **Section 14**. Amendment. Except as set forth in Section 5(b), this Contract may be modified only by the written agreement of SANBAG and the Property Owner.
- Section 15. Binding Effect; Assignment. This Contract inures to the benefit of and is binding upon SANBAG, the Property Owner and their respective successors and assigns. SANBAG has the right to assign any or all of its rights and obligations under this Contract without the consent of the Property Owner. The obligation to pay the Assessment set forth in this Contract is an obligation of the Property and no agreement or action of the Property Owner will be competent to impair in any way SANBAG's rights, including, but not limited to, the right to pursue judicial foreclosure of the Assessment lien or the right to enforce the collection of the Assessment or any installment thereof against the Property.
- **Section 16.** Exhibits A and B attached to this Contract are incorporated into this Contract by this reference as if set forth in their entirety in this Contract.
- **Section 17**. Severability. If any provision of this Contract is held invalid or unenforceable by any court of competent jurisdiction, such holding will not invalidate or render unenforceable any other provision of this Contract.
- **Section 18.** Corrective Instruments. SANBAG and the Property Owner agree that they will, from time to time, execute, acknowledge and deliver, or cause to be executed, acknowledged and delivered, such supplements hereto and such further instruments as may reasonably be required in order to carry out the expressed intention of this Contract.
- **Section 19.** Governing Law: Venue. This Contract is governed by and construed in accordance with the laws of the State of California. Any legal action brought under this Contract must be instituted in the Superior Court of the County of San Bernardino, State of California; provided, however, actions to foreclose delinquent installments of the Assessment will be instituted in the superior court of the County.
- **Section 20**. <u>Counterparts</u>. This Contract may be executed in several counterparts, each of which is an original and all of which constitutes one and the same instrument.
- **Section 21.** Contract Documents. Property Owner understands and acknowledges that the entire agreement between Property Owner and SANBAG includes each and every document specified in the List of Documents contained in Exhibit B to this Contract (together, the "Contract Documents").

By executing this Contract Property Owner acknowledges and agrees that:

- a. Property Owner has had sufficient time to review and has reviewed each of the Contract Documents and has had the opportunity to ask any questions to SANBAG that Property Owner may have regarding such Contract Documents.
- b. Property Owner has reviewed, understands and agrees to each and every additional requirement and term contained in Appendix B to the HERO Residential Program Handbook (the "Handbook").
- c. Property Owner has reviewed, understands, agrees to and affirms each and every representation and warranty contained in the Property Owners application and the Handbook.

**IN WITNESS WHEREOF**, SANBAG and the Property Owner have caused this Contract to be executed in their respective names by their duly authorized representatives, all as of the date the Effective Date.

Property Owner 1:		Property Owner 2:	
[PROPERTY OWNER 1 NAME]		[PROPERTY OWNER 2 NAME]	
Property Owner 1 Name (Please Print)		Property Owner 2 Name (Ple	ase Print)
By:		By:	
Property Owner 1 Signature		Property Owner 2 Signature	
Date of Execution by Property Owner 1:		Date of Execution by Property Owner 2:	
, 20		, 20	
Date	Year	Date	Year

SANBAG: Executive Director and/or his or her designee			
	Name (Please Print)		
By:			
	SANBAG Signature		
Date of Execution by SANBAG:			

# RESIDENTIAL HERO PROGRAM ASSESSMENT CONTRACT

### Ехнівіт А

DESCRIPTION OF PROPERTY, DESCRIPTION OF THE PRODUCTS, AND NOTICE INFORMATION,

**Description of Property:** 

**Notice Information:** 

Property Owner(s) Name(s):
Property Address:
APN:
Participating Member Agency:
Description of Products:
The Products include the following:
[List of Products]
Or similar energy efficient product which is allowed under the Program Guide.

# RESIDENTIAL HERO PROGRAM ASSESSMENT CONTRACT

### **EXHIBIT B**

LIST OF CONTRACT DOCUMENTS, DISBURSEMENT, AND SCHEDULE OF ANNUAL ASSESSMENT INSTALLMENTS, INCLUDING PRINCIPAL, INTEREST AND ANNUAL ASSESSMENT ADMINISTRATIVE FEE

### **List of Contract Documents:**

**Disbursement:** 

The Contract shall consist of the following documents:

- This Contract and the exhibits hereto;
- The Application;
- The Completion Certificate;
- The Assessment Cost and Payment Summary;
- The Notice of Assessment;
- The Payment of Contractual Assessment Required;
- The HERO Residential Program Handbook
- The HERO Program website located at <a href="http://herofinancing.com">http://herofinancing.com</a>.

The Maximum Disbursement Amount is \$
The Estimated Disbursement Date will be no later than, which date is used in the table below.
Schedule of Estimated Maximum Annual Assessment Installments:
The schedule of the estimated maximum Annual Assessment Installments is based on the following assumptions:
1. SANBAG disburses the Maximum Disbursement Amount to Owner.
2. Interest totaling a maximum of \$ will accumulate until your first Payment. That amount will be added to Owner's Maximum Disbursement Amount.
3. SANBAG disburses to Owner on the Estimated Disbursement Date.
4. The Assessment Interest Rate is%
5. The Annual Percentage Rate (APR) of your assessment is%. APR is the Effective Cost of Credit in consumer loans and real estate loans expressed as a percentage interest rate. The annual percentage rate is the interest rate the borrower actually pays, including fees required in order to participate in the program.

6. The total administrative fees, recording fees and annual assessment added to your assessment is \$\_\_\_\_\_

Tax Year (commencing			Administrative	
July 1)	Principal (a)	Interest (b)	Expenses (c)	Total (a) + (b) + (c)
20 20*				
20 20				
20 20				
20 20				
20 20				
20 20				
20 20				
20 20				
20 20				
20 20				
20 20				
20 20				
20 20				
20 20	1 = =			
20 20				
20 20				
20 20				
20 20				
20 20				22 11
20 20				

<sup>\*</sup>Initial Tax Year

FOLLOWING THE DISBURSEMENT OF THE DISBURSEMENT AMOUNT, THE PROGRAM ADMINISTRATOR WILL ADJUST THE ASSESSMENT AND THE ESTIMATED MAXIMUM ANNUAL ASSESSMENT INSTALLMENTS, IF NECESSARY, TO REFLECT THE ACTUAL ASSESSMENT BASED UPON THE ACTUAL DISBURSEMENT AMOUNT, THE ACTUAL DATE OF DISBURSEMENT AND THE ACTUAL AMOUNT OF INTERESTDUE AND PAYABLE BEFORE THE FIRST PAYMENT ADDED TO THE DISBURSEMENT AMOUNT. THE ACTUAL AMOUNT OF THE ASSESSMENT AND SCHEDULE OF ANNUAL ASSESSMENT INSTALLMENTS SHALL BE SPECIFIED IN THE "PAYMENT OF CONTRACTUAL ASSESSMENT REQUIRED" TO BE RECORDED BY THE AUTHORITY IN THE OFFICE OF THE COUNTY RECORDER OF THE COUNTY OF SAN BERNARDINO.

#### Prepayment:

You have a right to pay off your assessment lien amount in full, or in part in increments of \$5,000 at any time pursuant to Section 11 of the Assessment Contract. However, if you do so, you will have to pay (i) the principal amount of the assessment to be prepaid (the "Assessment Prepayment Amount"), (ii) a prepayment premium if you prepay within the first five years from the Effective Date (if you prepay after the first five years, there is no prepayment premium), see table below, (iii) interest on the Assessment Prepayment Amount to the earlier of March 2 or September 2 occurring at least 90 days following the date of the prepayment is made, and (vi) a processing fee (not to exceed \$500).

The prepayment premium shall be the percentage of the principal amount of the Assessment to be prepaid as follows:

Next Bond Interest Payment Date	Prepayment Premium
September 2, or March 2,	5%
September 2, or March 2,	4%
September 2, or March 2,	3%
September 2, or March 2,	3%
September 2, or March 2,	3%
September 2, or any interest payment date thereafter	0%

## Commercial HERO Program ASSESSMENT CONTRACT

This Assessment Contract ("Contract") is made and entered into as of the Effective Date (defined below) by and between the San Bernardino Associated Governments, California, ("SANBAG"), a joint exercise of powers authority, and [OWNER(S)] ("Owner"), the record owner of fee title to the real property identified in the "Description of Property" section of Exhibit A attached hereto and incorporated herein by this reference (the "Property"). The "Effective Date" is defined as the last date entered with the signatures of the parties below.

#### **RECITALS**

- A. The San Bernardino Associated Governments (SANBAG) is a joint exercise of powers authority the members of which include the County of San Bernardino (the "County") and numerous cities located in the County (each, a "Member Agency").
- B. SANBAG has established the "SANBAG Energy Efficiency and Water Conservation Program for Western San Bernardino County" (the "Program") pursuant to Chapter 29 of Division 7 of the Streets & Highways Code of the State of California ("Chapter 29") to allow for the financing of certain renewable energy, energy efficiency and water efficiency and electric vehicle charging infrastructure improvement products that are permanently affixed to real property ("Eligible Products").
- C. Pursuant to Chapter 29 and the Program, SANBAG may levy voluntary contractual assessments against developed properties in the jurisdictions of the Member Agencies that have authorized SANBAG to implement and administer the Program within such Member Agencies (each, a "Participating Member Agency"), with the free and willing consent of the owners of the properties on which such assessments are levied, to finance the acquisition and construction on and/or installation in the assessed properties of certain qualifying renewable energy, energy efficiency and/or water efficiency products. The purpose and method of administration of the assessments under the Program are described in the SANBAG HERO Program Report originally adopted by the SANBAG Board of Directors on March 6, 2013, as such report has been and may be amended from time to time (the "Report") prior to the Effective Date of this Contract.
- D. The Property is located within the jurisdiction of the Participating Member Agency set forth in the "Description of Property" section of Exhibit A hereto and such Participating Member Agency has consented to (i) owners of property within its jurisdiction participating in the Program and (ii) SANBAG conducting the assessment proceedings under Chapter 29 and issuing bonds pursuant to the Program to finance Eligible Products.
- E. Owner has submitted an application and funding request to participate in the Program (collectively, the "Application"). SANBAG has approved the Application pursuant to the requirements of the Report. The Application describes, among other things, the particular Eligible Products that have been acquired, constructed on and/or installed in the Property and are to be financed pursuant to the Program. In this Contract, such Eligible Products, together with their acquisition, construction and/or installation on the Property, are referred to as "the Products."
- F. Owner will acquire and construct and/or install the Products on or in the Property or will cause the acquisition and construction and/or installation of the Products on or in the Property and Owner will obtain all necessary permits and/or inspections required pursuant to this Contract and the Program necessary to enable SANBAG to finance the Products.

G. Pursuant to Chapter 29 and the Program, SANBAG and Owner wish to enter into a contract pursuant to which Owner agrees to pay a voluntary contractual assessment in order to finance the Products including the acquisition, construction and/or installation of thereof and SANBAG agrees to providing financing for such purpose, all on the terms set forth in this Contract.

NOW THEREFORE, in consideration of the foregoing and the mutual material covenants contained herein and other valuable consideration, the receipt and adequacy of which is hereby acknowledged, Owner and SANBAG formally covenant and agree as follows:

#### CONTRACT

- 1) <u>Purpose</u> The Owner and the Authority are entering into this Contract for the purpose of financing the acquisition, construction and/or installation of the Products identified in <u>Exhibit A</u> in or on the Property.
- 2) The Property This Contract relates to the Property identified in Exhibit A.
- 3) <u>Contract Documents</u> This Contract shall consist of the documents listed in <u>Exhibit B</u> attached hereto and incorporated herein by this reference.

All such documents shall be collectively referred to herein as the "Contract Documents." All of the declarations and warranties of Owner made in the Application are incorporated in this Contract as if fully set forth herein. Owner acknowledges that Owner has received copies of each of the Contract Documents.

OWNER AGREES AND UNDERSTANDS THAT OWNER MUST EXECUTE AND RETURN THIS CONTRACT SO THAT SUCH CONTRACT IS RECEIVED BY SANBAG OR ITS REPRESENTATIVE ON OR BEFORE THE DEADLINE DATE SET FORTH ON THE SIGNATURE PAGE HEREOF AND THAT ALL SIGNATURES MUST BE NOTARIZED BY A DULY LICENSED NOTARY PUBLIC.

4) <u>Contract Term</u> The term of this Contract shall be until the Assessment defined below and all accrued interest thereon, together with any applicable penalties, costs, fees, and other charges have been paid in full.

#### 5) Assessment and Lien

- a) Owner agrees that upon the execution of this Contract by the parties, the Property is subject to a voluntary contractual assessment levied against the Property pursuant to this Contract, Chapter 29 and other applicable law (the "Assessment") together with interest, and consents to levy of the Assessment on and recordation of a lien against the Property. Upon execution of this Contract, SANBAG will execute and cause to be recorded in the office of the County Recorder (i) a notice of assessment (the "Notice of Assessment") as required pursuant to Chapter 29, together with a copy of this Contract and (ii) a Payment of Contractual Assessment Required as required pursuant to Chapter 29.
- b) The execution of this Contract by the parties constitutes the levy of the Assessment by SANBAG against the Property without any further action required by the parties.
- c) Upon recordation of the Notice of Assessment in the Office of the County Recorder, the Assessment and each installment, together with any interest and penalties that become due on the Assessment, shall constitute a lien upon the Property until paid. Initially, as reflected in the Notice of Assessment, upon recordation of the Notice of Assessment, the Assessment shall be equal to the Disbursement Amount, as defined in Section 6 below.
- d) Failure to pay any installment of the Assessment or any interest thereon, like failure to pay any property taxes pertaining to the Property, will result in penalties and interest accruing on the amounts due. In

addition, under those circumstances, SANBAG has the right to judicially foreclose the lien of the Assessment, as set forth in paragraph 8(g) below.

- 6) <u>Disbursement Amount</u> SANBAG agrees to disburse monies to or on behalf of Owner pursuant to the terms of this Contract in the amount set forth in <u>Exhibit B</u> attached hereto and incorporated herein by this reference ("Disbursement Amount"). In the event the actual cost of the Products exceeds the Disbursement Amount, Owner shall be solely responsible for the payment of all such costs.
- 7) <u>Special Benefit to Property</u> Owner expressly acknowledges that the Products confer a special benefit to the Property in an amount at least equal to the Assessment.

## 8) <u>Collection of Assessment and Annual Assessment Administrative Fee on Property Tax Bill; Other Remedies</u>

- a) The annual portion of the principal amount of the Assessment, together with the annual interest on the Assessment and the Annual Assessment Administrative Fee (defined in paragraph f) below) (collectively, the "Annual Assessment Installment"), due and payable each Tax Year (each such Tax Year being the period from July 1st through the following June 30th), shall be collected on the property tax bill pertaining to the Property. The Annual Assessment Installment coming due in any Tax Year shall be payable in the same manner and at the same time and in the same installments as the general taxes of the County on real property are payable, and the Annual Assessment Installments shall be payable and become delinquent at the same times and in the same proportionate amounts and shall bear the same penalties and interest after delinquency, and be subject to the same provisions for redemption and sale, as the general taxes on real property of the County.
- b) Following disbursement of the Disbursement Amount to the Owner, the Annual Assessment Installments shall be placed on the tax roll each Tax Year, commencing with the Tax Year beginning immediately following the date of such disbursement (the "Disbursement Date"). The initial Tax Year is set forth in Exhibit B attached and incorporated by this reference (the "Initial Tax Year").
  - The amount of interest accrued on the Assessment from the Disbursement Date through September 1st of the Initial Tax Year ("Capitalized Interest") has been included in the Disbursement Amount and is therefore included in the principal amount of the Assessment.
- c) Interest shall accrue on the unpaid Assessment from the Disbursement Date at a simple interest rate fixed by SANBAG and set forth on <a href="Exhibit B">Exhibit B</a> attached hereto and incorporated herein by this reference. Interest shall be computed on the basis of a three hundred sixty (360) day year. If a court of competent jurisdiction determines the interest or other charges provided for herein in connection with the Assessment or the Annual Assessment Administrative Fee exceed the limits permitted by applicable law, then: (i) any such interest or charge shall be reduced by the amount necessary to reduce the interest or charge to such permitted limit; and (ii) any sums already collected which exceed such permitted limit will be refunded by SANBAG. SANBAG may make the refund by making a direct payment to Owner or by crediting the refund amount against the next installment or installments of the Assessment.
- d) The Annual Assessment Installments that may be placed on the tax roll each Tax Year are set forth in <a href="Exhibit B">Exhibit B</a>. The amounts set forth on <a href="Exhibit B">Exhibit B</a> are based on the assumption that SANBAG disburses the Disbursement Amount to or on behalf of Owner 14 calendar days following the Contract Date (defined in Section 31 below). Following disbursement of the Disbursement Amount, SANBAG will adjust the Annual Assessment Installments to reflect the actual Assessment based upon the Disbursement Amount, date of such disbursement and the actual amount of Capitalized Interest.
- e) The lien of the Assessment shall be co-equal to and independent of the lien for general taxes, and, pursuant to Government Code Section 53936, not subject to extinguishment by the sale of the Property

on account of the nonpayment of any taxes, and prior and superior to all liens, claims and encumbrances on or against the Property except (i) the lien for general taxes, special taxes or ad valorem assessments in the nature of and collected as taxes levied by the State of California or any county, city, special district or other local agency, (ii) the lien of any special assessment or assessments the lien date of which is prior in time to the lien date of the Assessment, (iii) easements constituting servitudes upon or burdens to the Property, (iv) water rights, the record title to which is held separately from the title to the Property, and (v) restrictions of record.

- f) In addition to the Assessment, until the Assessment and the interest thereon is paid in full, Owner agrees that the Property is subject to an annual administrative fee to be included in the Annual Assessment Installment pursuant to this Contract, Chapter 29 and applicable law to pay costs incurred by SANBAG which result from the administration and collection of the Assessment and from the administration or registration of any associated bonds or other financing arrangement, as described in the Report, and from the administration of any reserve fund and other related funds (the "Annual Assessment Administrative Fee"). The maximum Annual Assessment Administrative Fee shall not exceed fifty dollars (\$50.00) in Tax Year commencing on July 1, 2014 and shall thereafter be adjusted annually commencing on July 1 of each subsequent Tax Year for cost of living based on the U.S. Department of Labor, Bureau of Labor Statistics, and Consumer Price Index for all urban consumers for applicable to the County of San Bernardino. SANBAG shall annually determine the amount of the Annual Assessment Administrative Fee, not to exceed the maximum Annual Assessment Administrative Fee determined in accordance with the preceding sentence.
- g) Owner acknowledges and understands that, no later than October 1 of each year, SANBAG will determine whether the Property is delinquent in the payment of any Assessment Installments and, if so, will notify SANBAG Counsel of any such delinquencies. SANBAG Counsel will commence, or cause to be commenced, judicial foreclosure proceedings against the Property, including collection actions preparatory to the filing of any complaint, but will file the complaint not later than December 1 of such year. Failure of such a complaint to be filed by such December 1 shall not, however, invalidate any judicial foreclosure proceedings commenced after such date.
- 9) <u>Use of Proceeds</u> Owner shall use the Disbursement Amount for the sole purpose of paying for the reasonable costs and expenses of the Products on the Property, for the Program fees, and capitalized interest.

#### 10) Disbursement Procedures

- a) Notwithstanding anything to the contrary contained herein, SANBAG shall have no obligation to disburse funds to Owner unless and until each of the following conditions is satisfied, or any such condition is expressly waived by SANBAG:
  - Owner has, as appropriate, executed and delivered to SANBAG the Contract Documents and such other documents or instruments pertaining to the Disbursement Amount or the Products as SANBAG may require.
  - ii) As of the Disbursement Date, SANBAG shall have determined that the representations of Owner contained in the Contract Documents are true and correct, and no Default (as defined in Section 18 below) shall have occurred and be continuing.
  - iii) No stop payment or mechanic's lien notice pertaining to the Products has been filed and remains in effect as of the Disbursement Date.
  - iv) Owner will, within fifteen (15) days of presentation by SANBAG or the representative thereof, execute any and all documents or instruments required by the Contract Documents in connection with the

disbursement of funds to Owner, other than this Contract, which must be executed by the date set forth on the Signature Page below.

- b) Upon satisfaction or waiver of the conditions described in paragraph (a), above, SANBAG will disburse funds to or on behalf of the Owner.
- 11) <u>Prepayment of Assessment</u> Owner may prepay the remaining balance of the Assessment by paying the principal amount or a portion of the Assessment in increments of \$5,000 owing on the Assessment, plus the applicable prepayment premium, if any, calculated on the principal amount of the Assessment to be prepaid, processing fee and accrued interest determined by SANBAG in accordance with this Contract and the Report, and the amount of any delinquent installments of principal of and interest on the Assessment, together with penalties accrued to the date of prepayment. The processing fee and schedule of prepayment premiums is set forth in <u>Exhibit B</u> hereto.

Interest on the Assessment shall accrue until the next available redemption date for any bond or bonds issued pursuant to a financing relationship contemplated by the Report and which bond or bonds are secured by the Assessment. Such redemption date shall not exceed 180 days from the date of prepayment of the Assessment. Owner shall notify SANBAG in writing of Owner's determination to prepay the Assessment at least ten (10) business days prior to the date Owner intends to prepay the Assessment.

- 12) Representations and Warranties of Owner Owner promises that each representation and warranty set forth below is true, accurate and complete as of the date of this Contract. By accepting the Disbursement Amount, Owner shall be deemed to have reaffirmed each and every representation and warranty made by Owner in this Contract and in the Application, as of the date of disbursement. If Owner is comprised of the trustees of a trust, the following representations shall also pertain to the trustor(s) of the trust.
  - a) <u>Formation:</u> If Owner is anything other than a natural person, it has complied with all laws and regulations concerning its organization, existence and the transaction of its business, and is in good standing in each state in which it conducts its business.
  - b) <u>Authority:</u> Owner is the owner of the Property and is authorized to execute, deliver and perform its obligations under the Contract Documents, and all other documents and instruments delivered by Owner to SANBAG in connection therewith. The Contract Documents have, if required, been duly executed and delivered by Owner and are valid and binding upon and enforceable against Owner in accordance with their terms, and no consent or approval of any third party, which has not been previously obtained by Owner, is required for Owner's execution thereof or the performance of its obligations contained therein.
  - c) <u>Compliance with Law:</u> Neither Owner nor the Property is in violation of, and the terms nor provisions of the Contract Documents conflict with, any regulation or ordinance, any order of any court or governmental entity, or any building restrictions or governmental requirements affecting the Property.
  - d) No Violation: The terms and provisions of the Contract Documents, the execution and delivery of the Contract Documents by Owner, and the performance by Owner of its obligations contained in the Contract, will not and do not conflict with or result in a breach of or a default under any of the terms or provisions of any other agreement, contract, covenant or security instrument by which Owner or the Property is bound.
  - e) Other Information: All reports, documents, instruments, information and forms of evidence which have been delivered to SANBAG related to Owner's application for the Program funding are accurate, correct and sufficiently complete to give SANBAG true and accurate knowledge of their subject matter.
  - f) <u>Lawsuits:</u> There are no lawsuits, tax claims, actions, proceedings, investigations or other disputes pending or threatened against Owner or the Property which may impair Owner's ability to perform its

- obligations hereunder, or which may impair SANBAG's ability to levy and collect the Assessment and Annual Assessment Installments.
- g) No Event of Default: There is no event which is, or with notice or lapse of time or both would be, a Default under this Contract.
- h) <u>Accuracy of Declarations</u>: The declarations of Owner contained in the Application are accurate, complete and true.

#### 13) Owner's Covenants Owner promises:

- a) <u>Installation and Maintenance of Products:</u> Owner shall cause its contractor(s) to install the Products, in a good and workmanlike manner and in accordance with sound construction and installation practices. Owner shall maintain the Products in good condition and repair.
- b) Compliance with Law and Agreements: Owner shall complete all Products, or cause the Products to be completed, in conformity with all applicable laws, including all applicable federal, state, and local occupation, safety and health laws, rules, regulations, standards, and recorded instruments, covenants or agreements affecting the Property. Owner shall comply with and keep in effect all permits, licenses, and approvals required to complete installation of the Products.
- c) <u>Site Visits:</u> Owner grants SANBAG, its agents and representatives the right to enter and visit the Property at any reasonable time, after giving reasonable notice to Owner, for the purposes of observing the Products. SANBAG will make reasonable efforts during any site visit to avoid interfering with Owner's use of the Property. Owner shall also allow SANBAG to examine and copy records and other documents of Owner which relate to the Products. Any site visit, observation or examination by SANBAG shall be solely for the purposes of protecting SANBAG's rights under the Contract Documents.
- d) <u>Protection Against Lien Claims</u>: Owner shall promptly pay or otherwise discharge any claims and liens for labor done and materials and services furnished to the Property in connection with the Products. Owner shall have the right to contest in good faith any claim or lien, provided that it does so diligently and without delay in completing the Products.
- e) Notice to Successors in Interest: Owner agrees to provide written notice to any subsequent purchaser of the Property that the Property is subject to a Program assessment lien, and to provide any subsequent purchaser a copy of this Contract.
- f) <u>Insurance:</u> If the Disbursement Amount exceeds \$50,000, Owner shall provide, maintain and keep in force at all times until the Products are completed, builder's all risk property damage insurance on the Property, with a policy limit equal to the amount of the Disbursement Amount.
- g) <u>Notices:</u> Owner shall promptly notify SANBAG in writing of any Default under this Contract, or any event which, with notice or lapse of time or both, would constitute a Default hereunder.
- 14) Mechanic's Lien and Stop Notices In the event of the filing of a stop notice or the recording of a mechanic's lien pursuant to applicable law of the State of California and relating to the Products, SANBAG may summarily refuse to disburse any funds to Owner, and in the event Owner fails to furnish SANBAG a bond causing such notice or lien to be released within ten (10) days of notice from SANBAG to do so, such failure shall at the option of SANBAG constitute a Default under the terms of this Contract. Owner shall promptly deliver to SANBAG copies of all such notices or liens.

#### 15) Owner Responsibility; Indemnification

- a) Owner acknowledges that SANBAG has established the Program solely for the purpose of assisting the owners of property in the SANBAG subregion with the financing of the acquisition, construction, and installation of Eligible Products. The Program is a financing program only. Neither SANBAG, its officials, agents, employees, attorneys and representatives, are responsible for selection, management or supervision of the Products or of the Products' performance. Owner acknowledges and understands that any issues related to performance of the Products should be discussed with chosen contractors or installers, and the manufacturer or distributor of the Products.
- b) To the extent permitted by law, Owner shall indemnify, defend, protect, and hold harmless SANBAG and any and all officials, agents, employees, attorneys and representatives of SANBAG, the purchasers of any bonds issued to finance the installation of the Products from and against all losses, liabilities, claims, damages (including consequential damages), penalties, fines, forfeitures, costs and expenses (including all reasonable out-of-pocket litigation costs and reasonable attorneys' fees) and any demands of any nature whatsoever related directly or indirectly to, or arising out of or in connection with, (i) the Contract Documents, (ii) disbursement of the Disbursement Amount, (iii) the Products, (iv) any breach or Default by Owner under the Contract Documents, (v) the levy and collection of the Assessment and the Annual Assessment Administrative Fee, (vi) the imposition of the lien of the Assessment, and (vii) any other fact, circumstance or event related to SANBAG's extension and payment of the Disbursement Amount to or on behalf of Owner or Owner's performance of its obligations under the Contract Documents (collectively, the "Liabilities"), regardless of whether such Liabilities shall accrue or are discovered before or after the Disbursement. If the Property is located in an incorporated area, this indemnity shall extend to officials, agents, employees, attorneys and representatives of the city in which the Property is located. If the Property is located in an unincorporated area, this indemnity shall extend to officials, agents, employees. attorneys and representatives of the County. This indemnity shall also extend to the purchasers of any bonds issued to finance the installation of the Products and such purchasers' officials, agents, employees, attorneys and representatives. Each of the parties to which the indemnifications provided for in this paragraph b) extend shall be referred to as the "Indemnified Parties."
- c) The indemnity obligations described in this Section shall survive the disbursement of funds to Owner, the payment of the Assessment in full, the transfer or sale of the Property by Owner, and the termination of this Contract.

#### 16) Waivers, including Waiver of Claims

a) Because this Contract reflects Owner's free and willing consent to enter into this Contract and to pay the Assessment and the Annual Administrative Assessment Fee, Owner hereby waives any otherwise applicable requirements for or right to the preparation of an engineer's report, notice of public hearing, public hearing, protest or opportunity to submit an assessment ballot in support of or in opposition to the Assessment pursuant to Article XIIID of the California Constitution, the Proposition 218 Omnibus Implementation Act (commencing at California Government Code Section 53750) and any other provision of California law.

Owner agrees and acknowledges that the Assessment is not a "tax" as used in Section 1(e) of Article XIIIC of the California Constitution and that if such Assessment is a levy, charge, or exaction of any kind by SANBAG, it is a charge imposed for a specific benefit conferred or privilege granted to Owner that is not provided to those not charged, and which does not exceed the reasonable costs to SANBAG of conferring the benefit or granting the privilege to Owner. Owner further knowing and voluntarily waives

any otherwise applicable requirements for or rights granted under Article XIIIA or XIIIC pertaining to the Assessment.

Owner hereby waives Owner's right to repeal or reduce the Assessment by initiative or any other action, or to file any lawsuit or other proceeding, at law or in equity, to challenge the validity of the Assessment or the proceedings of SANBAG, or any portion thereof, undertaken in connection with the establishment of the Program.

b) For and in consideration of SANBAG's execution and delivery of this Contract, Owner, for itself and for its successors-in-interest to the Property and for any one claiming by, through, or under Owner, hereby waives the right to recover from and fully and irrevocably releases the Indemnified Parties and each of them from any and all claims, obligations, liabilities, causes of action, or damages, including attorneys' fees and court costs, that Owner may now have or hereafter acquire against any of Indemnified Parties and accruing from or related to (i) the Contract Documents, (ii) the disbursement of the Disbursement Amount, (iii) the levy and collection of the Assessment and the Annual Assessment Administrative Fee. (iv) the imposition of the lien of the Assessment, (v) the issuance and sale of any bonds or other evidences of indebtedness, or other financial arrangements entered into by SANBAG pursuant to the Program, (vi) the performance of the Products, (vii) the Products, (viii) any damage to or diminution in value of the Property that may result from construction or installation of the Products, (ix) any personal injury or death that may result from the construction or installation of the Products, (x) the selection of manufacturer(s), dealer(s), supplier(s), contractor(s) and/or installer(s), and their action or inaction with respect to the Products, (xi) the merchantability and fitness for any particular purpose, use or application of the Products, (xii) the amount of energy savings resulting from the Products and the Products, (xiii) the workmanship of any third parties, and (xiv) any other matter with respect to the Program. This release includes claims, obligations, liabilities, causes of action, and damages of which Owner is not presently aware or which Owner does not suspect to exist which, if known by Owner, would materially affect Owner's release of the Indemnified Parties.

OWNER HEREBY ACKNOWLEDGES THAT IT HAS READ AND IS FAMILIAR WITH THE PROVISIONS OF CALIFORNIA CIVIL CODE SECTION 1542 ("SECTION 1542"), WHICH IS SET FORTH BELOW:

"A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN BY HIM OR HER MUST HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR."

BY INITIALING BELOW, OWNER HEREBY WAIVES THE PROVISIONS OF SECTION	1542
SOLELY IN CONNECTION WITH THE MATTERS WHICH ARE THE SUBJECT OF	THE
FOREGOING WAIVERS AND RELEASES. Owner's Initials:	

The waivers and releases by Owner contained in this Section 16 shall survive the disbursement of the Disbursement Amount, the payment of the Assessment in full, the transfer or sale of the Property by Owner, and the termination of this Contract.

17) <u>Further Assurances</u> Owner shall execute any further documents or instruments consistent with the terms of this Contract, including documents and instruments in recordable form, as SANBAG shall from time to time find necessary or appropriate to effectuate its purposes in entering into this Contract and disbursing funds to Owner.

#### 18) Events of Default

- a) Remedies with respect to the nonpayment of the Assessment or other amounts payable by Owner hereunder are governed by the provisions of Section 8 hereof and state law.
- b) The failure of any of Owner's representations or warranties to be correct in all material respects, or the failure or delay by Owner to perform any of its obligations under the terms or provisions of the Contract Documents, other than with respect to the payment of the Assessment, the Annual Assessment Administrative Fee, or other amount payable by Owner shall constitute a non monetary default hereunder ("Default"). Owner must immediately commence to cure, correct, or remedy such failure or delay and shall complete such cure, correction or remedy with reasonable diligence, but in any event, within the time set forth in paragraph (c) below.
- c) If a Default occurs, prior to exercising any remedies under the Contract Documents or Chapter 29, SANBAG shall give Owner notice of such Default. If the Default is reasonably capable of being cured within thirty (30) days, Owner shall have such period to effect a cure prior to exercise of remedies by SANBAG under the Contract Documents or Chapter 29. If the Default is such that it is reasonably capable of being cured, but not within such thirty (30) day period, and Owner (i) initiates corrective action within such thirty (30) day period, and (ii) diligently, continually, and in good faith works to effect a cure as soon as possible, then Owner shall have such additional time as is reasonably necessary to cure the Default prior to exercise of any remedies by SANBAG. However, in no event shall SANBAG be precluded from exercising remedies if its security becomes or is about to become materially jeopardized by any failure to cure a Default, or if the Default is not cured within one hundred and twenty (120) days after the first notice of Default is given.
- d) Subject to the provisions of paragraph (c), above, if any Default occurs SANBAG may exercise any or all of the rights and remedies available to it under applicable law, at equity, or as otherwise provided herein. Upon the election of SANBAG, if there has been no Disbursement, this Contract shall terminate and, except as otherwise expressly provided herein, the parties shall have no further obligations or rights hereunder.
- e) Except as provided in Section 22, any and all costs and expenses incurred by SANBAG in pursuing its remedies hereunder shall be additional indebtedness of Owner to SANBAG.
- f) Except as otherwise expressly stated in this Contract or as otherwise provided by applicable law, the rights and remedies of SANBAG are cumulative, and the exercise of one or more of such rights or remedies shall not preclude the exercise by SANBAG, at the same time or different times, of any other rights or remedies for the same Default or any other Default. No failure or delay by SANBAG in asserting any of its rights and remedies as to any Default shall operate as a waiver of any Default or of any such rights or remedies, or deprive SANBAG of its rights to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.
- g) Performance of the covenants and conditions imposed upon Owner hereunder with respect to the commencement and completion of the Products shall be excused while and to the extent that, Owner, through no fault or negligence of its own, is prevented from complying therewith by war, riots, strikes, lockouts, action of the elements, accidents, or acts of God beyond the reasonable control of Owner; provided, however, that as soon as the cause or event preventing compliance is removed or ceases to exist the obligations shall be restored to full force and effect and Owner shall immediately resume installation of the Products.
- 19) <u>Severability</u> Each and every provision of this Contract is, and shall be construed to be, a separate and independent covenant and agreement. If any term or provision of this Contract or the application thereof shall to any extent be held to be invalid or unenforceable, the remainder of this Contract, or the application of

such term or provision to circumstances other than those to which it is invalid or unenforceable, shall not be affected thereby, and each term and provision of this Contract shall be valid and hall be enforced to the extent permitted by law.

20) Notices All notices and demands shall be given in writing by first class mail, postage prepaid, or by personal delivery (by recognized courier service or otherwise). Notices shall be considered given upon the earlier of (a) personal delivery or (b) two (2) business days following deposit in the United States mail, postage prepaid. Notices shall be addressed as provided in the "Notice Information" section of Exhibit A attached hereto and incorporated herein by this reference for the respective party; provided that if any party gives notice in writing of a change of name or address, notices to such party shall thereafter be given as demanded in that notice.

Notwithstanding anything set forth above, after disbursement of the Disbursement Amount to Owner, all notices regarding the assessment shall be sent only as provided by state law.

- 21) Attorneys' Fees and Costs In the event that any action is instituted to enforce payment or performance under this Contract, the parties agree that the non-prevailing party shall be responsible for and shall pay all costs and all attorneys' fees incurred by the prevailing party in enforcing this Contract.
- 22) No Waiver No disbursement of the Disbursement Amount based upon inadequate or incorrect information shall constitute a waiver of the right of SANBAG to receive a refund thereof from Owner.
- 23) <u>Governing Law</u> This Contract shall be governed by the substantive law of the State of California, regardless of any law of conflicts to the contrary in any jurisdiction. Any legal action brought under this Contract must be instituted in the Superior Court of the County of San Bernardino, State of California.
- 24) <u>Assignment by SANBAG</u> SANBAG, at its option, may (i) assign any or all of its rights and obligations under this Contract, and (ii) pledge and assign its right to receive the Assessment and the Annual Assessment Administrative Fee, and any other payments due to SANBAG hereunder, without obtaining the consent of Owner.
- 25) Owner Assignment Prohibited In no event shall Owner assign or transfer any portion of this Contract or Owner's obligations under the Contract without the prior express written consent of SANBAG, which consent may be granted or withheld in the sole and absolute discretion of the SANBAG. Sale, transfer, or rental of the Property is not an assignment or transfer of this Contract.
- **26)** Carbon Credits Owner agrees that any carbon credits or renewable energy credits attributable to the Products shall be owned by SANBAG (on behalf of the Program).
- 27) Entire Agreement: Counterparts; Amendment is the entire agreement between the parties. Any other agreement related to the Products, and any amendment to this Contract, must be signed in writing by both parties. If there is more than one "Owner," the obligations hereunder of all Owners shall be joint and several.

This Contract may be executed in several counterparts, each of which shall be deemed an original, and all of such counterparts together shall constitute one and the same instrument.

- **28)** Further Documents SANBAG and Owner agree that they shall sign, deliver and if appropriate record any additional documents necessary to effectuate the purposes of this Contract. Upon expiration or termination of this Contract, SANBAG and Owner agree to shall sign and record any document reasonably necessary to cancel this Contract from the public records as to the Property.
- 29) <u>Special Termination</u> Notwithstanding anything to the contrary contained herein, this Contract shall terminate and be of no further force or effect if Owner has submitted to SANBAG a notice of its decision to

cancel this transaction on or prior to the date and time described in the Notice of Right to Cancel which was delivered to Owner upon its execution of this Contract.

- 30) No Third Party Beneficiary Rights This Contract is entered into for the sole benefit of Owner and SANBAG and, subject to the provisions of Sections 13, 14, 15, and 25, no other parties are intended to be direct or incidental beneficiaries of this Contract and no third party shall have any right in, under or to this Contract.
- 31) <u>Contract Date</u> The date on which SANBAG or its representative sends this Contract to the Owner or Owners for execution shall be referred to herein as the "Contract Date."
- **32)** Recordation of Contract SANBAG may file this Contract for recordation with the County Recorder of the County either as a separate instrument or as a part of the Notice of Assessment within ten (10) days after the last day entered with the signatures below.

Owner(s) must execute and return this Contract to SANBAG at the address set forth in the "Notice Information" section of Exhibit A hereto so that it is received by SANBAG not later than \_\_\_\_\_\_\_, 20\_\_\_. All signatures of the Owner(s) must be notarized by a duly licensed notary.

IN WITHEOU WILLEDEOF O	THE PART OF THE PA	have and a distant and a			
IN WITNESS WHEREOF, Owner and SANBAG have entered into this Contract as of the Effective Dat					
Owner 1:		Owner 2:			
[OWNER 1 NAME]		[OWNER 2 NAME]			
Owner 1 Name (Ple	ease Print)	Owner 2 Name (Pleas	se Print)		
Ву:		Ву:			
Owner 1 Signature (Must be Notarized)		Owner 2 Signature (Must be Notarized)			
Date of Execution by Owner	1:	Date of Execution by Owner 2:			
	, 20		, 20		
Date	Year	Date	Year		

ANBAG: Executive Director and/or his or her designee	
	_
Name (Please Print)	
<i>r</i> :	
<i>,</i>	
SANBAG Signature (Must be Notarized)	
ate of Execution by SANBAG:	

# COMMERCIAL HERO PROGRAM ASSESSMENT CONTRACT

#### EXHIBIT A

DESCRIPTION OF PROPERTY, DESCRIPTION OF THE PRODUCTS, AND NOTICE INFORMATION,

**Description of Property:** 

Owner(s) Name(s):	
Property Address:	
APN:	
Participating Member Agency:	
Legal Description:	
<b>Description of Products</b> :	
The Products include the following:	
Notice Information:	

## COMMERCIAL HERO PROGRAM ASSESSMENT CONTRACT

#### Ехнівіт В

LIST OF CONTRACT DOCUMENTS, DISBURSEMENT, AND SCHEDULE OF ANNUAL ASSESSMENT INSTALLMENTS, INCLUDING PRINCIPAL, INTEREST AND ANNUAL ASSESSMENT ADMINISTRATIVE FEE

# The Contract shall consist of the following documents: This Contract and the exhibits hereto; The Application; The Funding Request; The Assessment Cost and Payment Summary; The Notice of Assessment;

The SANBAG Energy Efficiency and Water Conservation Program for Western San Bernardino County,

Disburse	ment:			

Residential HERO Program Handbook, Version \_\_\_\_, dated \_\_\_\_\_\_, 2011; and

SANBAG HERO Program website located at http://SANBAG.herofinancing.com.

The Payment of Contractual Assessment Required;

The Disbursement Amount is \$\_\_\_\_\_.

The Disbursement Date is \$\_\_\_\_\_.

**List of Contract Documents:**1

	The List of Contract Documents may vary depending upon the financing plan being used for a particular
parcel.	In any event the terms of the Assessment Contract entered into for a particular parcel will govern if there is any
	between such Assessment contracit and Appendix C.

#### **Schedule of Annual Assessment Installments:**

Assessment	Interest	Rate:	9
7 TOOOODDIIIOIIL	TITLOT OUT	ILULU.	

Tax Year (commencing July 1)	Interest	Principal	Total Principal and Interest	Current Annual Assessment Administrative Fee	Total Annual Assessment Installment
20 20*					
20 20					
20 20					
20 20					
20 20					
20 20					
20 20					
20 20					
20 20					
20 20					
20 20				1,000	
20 20					
20 20					*

<sup>\*</sup>Initial Tax Year

#### **Prepayment Fee and Prepayment Premium Schedule:**

Processing Fee: The fee for processing the prepayment of the Assessment in whole or in part shall be \$\_\_\_\_\_.

<u>Prepayment Premium:</u> The prepayment premium applicable to the principal amount of the Assessment to be prepaid in whole or in part in increments of \$5,000 pursuant to Section 11 of the Assessment Contract shall be 5%.